



LANDBANK

Investment Management Account (IMA)

Frequently Asked Questions (FAQs)

1. What is an Investment Management Account (IMA)?

Investment Management Account (IMA) refers to the management of financial assets or investments of an individual or a corporate client in which LANDBANK – Trust Banking Group (TBG) acts as a portfolio manager.

In an IMA, clients gain access to different financial markets without the need to transact with different brokers or counterparties.

Their funds are prudently managed by LANDBANK Trust Banking Group's traders who are guided by sound fundamentals and trading policies.

2. What are the benefits of investing with an IMA?

Aside from access to different financial markets with ease, IMA clients enjoy other benefits such as:

- ✓ Professionally managed and customized investment portfolio
- ✓ Hassle-free documentation and administration in response to the client's needs
- ✓ Sound financial advice to help clients with their investment decisions
- ✓ Trading acumen and expertise of TBG's professional traders and economists
- ✓ Assurance that investments are within the investor's risk appetite and conform with his investment objective and liquidity needs

3. Types of IMA

IMA arrangements could either be:

- a. Discretionary, wherein TBG is given full authority and discretion to invest the fund based on pre-agreed investment guidelines documented in the Investment Policy Statement (IPS).
- b. Directional, wherein investment decisions for the account remain with the client and instructions are sent to TBG for the execution of the trade.

4. What are the investment outlets of an IMA?

Depending on the result of the Client Suitability Assessment (CSA) which determines the client's investment/risk profile, he will be advised and given options from among model portfolios that suit varying risk tolerances, investment objectives, and investment horizons.

Some of the allowable investment outlets for PMT are:

- a. Cash, short-term, and long-term deposits (Special bank deposit)
- b. Fixed-income instruments issued or guaranteed by the Bangko Sentral ng Pilipinas (BSP)
- c. Fixed-Income Securities such as tradable bonds, commercial papers, notes, debentures, issued by the government or private entities that are traded in an organized exchange
- d. Exchanged-listed shares of stock of corporations
- e. Pooled Funds such as Unit Investment Trust Funds and Mutual Funds

5. What is the minimum initial investment for an IMA?

The minimum initial investment and maintaining balance is P1,000,000.00 for peso-denominated accounts or \$25,000.00 for US-dollar denominated IMA.

6. What document will serve as proof that a client has an IMA with LBP-TBG?

The client/principal will be provided a copy of a duly executed IMA Agreement, Risk Disclosure Statement (RDS), Investment Policy Statement (IPS), and an Acknowledgement Receipt from TBG as proof of placement.

7. What are the documentary requirements to open an IMA account?

1. Documentary Requirements for Individual Clients:

- a. At least one (1) valid government-issued ID

2. Documentary Requirements for Institutional Clients:

A. For Government Institutions:

- ✓ Charter and/or law creating the government corporation/ office/ agency or Executive Order/ Department Order creating the government entity

- B. For Private Institutions:
 - ✓ Articles of Incorporation (or any equivalent document)
 - ✓ Certificate of Registration with the appropriate government agency (if applicable)
 - ✓ By-Laws (or any equivalent document) (if applicable)
 - ✓ SEC General Information Sheet (if applicable)
 - ✓ List of Stockholders (If applicable)

 - C. Duly Notarized Board Resolution/Secretary's Certificate containing the following:
 - Appointment of LANDBANK – Trust Banking Group as Trustee/Authority to open an account with LANDBANK Trust Banking Group
 - Designated officers authorized to transact with regards to the account

 - D. Photocopy of a government-issued identification document of each designated officer
3. Documents/Forms to be provided by LBP-TBG (applicable to both Individual and Institutional clients):
- a. Client Information Sheet and Specimen Signature Card (CISSC)
 - b. Specimen Signature Card (SSC) of the authorized signatories
 - c. Client Suitability Assessment (CSA)
 - d. Risk Disclosure Statement (RDS)
 - e. Investment Policy Statement (IPS)
 - f. IMA Agreement

You may view/download a checklist of documentary requirements through:
<https://www.landbank.com/trust-banking/trust-products-and-services/investment-management-account/investment-management-account-ima>

If you are interested in opening an IMA or have further inquiries, you may call our Trust Sales and Marketing Officers at (02)8405-7119 or (02)8405-7100.

Trust Disclosure

Trust, Other Fiduciary and Investment Management Accounts are not covered by the PDIC and that losses, if any, shall be for the account of the client. Due to the nature of investment, yields, and potential yields cannot be guaranteed. Any income or loss arising from market fluctuations and price volatility of the securities held by the fund, even if invested in government securities, is for the account of the principal.