

## Republic of the Philippines COMMISSION ON AUDIT

Commonwealth Ave., Quezon City

#### ANNUAL AUDIT REPORT

### on the

## UCPB LEASING AND FINANCE CORPORATION

For the years ended December 31, 2021 and 2020

#### **EXECUTIVE SUMMARY**

#### INTRODUCTION

UCPB Leasing and Finance Corporation (ULFC or the Company) is a domestic corporation incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) under SEC Registration No. AS00158561 on January 2, 1989 as a finance company under Republic Act No. 8556, The Financing Company Act of 1998, (the Financing Company Act). The Company is presently engaged in providing services such as lease financing, check discounting and trade receivable financing.

The Company is a wholly owned subsidiary of United Coconut Planters Bank (UCPB or the Parent Bank), a universal bank incorporated and domiciled in the Philippines organized to provide expanded commercial banking services such as deposit products, loans and trade finance, domestic and foreign fund transfers, treasury, foreign exchange investment banking and trust services.

As of December 31, 2021 and 2020, the Company holds 100 per cent ownership interest in United Foreign Exchange Corporation (UFEC), a domestic company primarily engaged in dealing of foreign currencies and financial instruments.

In September 2010, the Monetary Board of the Bangko Sentral ng Pilipinas (BSP) approved the Company's application to engage in quasi-banking functions. In January 2012, however, the Company decided to cancel its quasi-banking license and the BSP approved its immediate revocation on April 26, 2012.

The powers and functions of the ULFC are exercised by the Board of Directors composed of seven directors and stockholders of the Company. The Board is headed by a Chairman who is the President and Chief Executive Officer of the UCPB.

On August 18, 2017, the SEC approved the change in the registered principal office of the Company from 14th Floor, UCPB Building, 7907 Makati Avenue, Makati City to 6th Floor, UCPB Corporate Offices, 7907 Makati Avenue, Makati City. On August 20, 2018, the Bureau of Internal Revenue approved such change in the registered principal office.

On November 20, 2020, the Government Commission for Government-Owned or Controlled Corporation (GCG) formally confirmed the classification of the company as Government-Owned or Controlled Corporation (GOCC)/Government Financial Institution (GFI) subject to its regulatory powers, as defined under RA 10149 or the *Governance Act of 2011*.

As at December 31, 2021, the Company had a total manpower of 31 consisting of 21 officers and 10 non-officers, which is headed by the Officer-in-Charge. All employees of the ULFC are seconded from the Parent Bank.

#### SCOPE AND OBJECTIVES OF AUDIT

The audit covered the examination, on a test basis, of transactions and accounts of ULFC for the period January 1 to December 31, 2021 in accordance with the International Standards of Supreme Audit Institutions to enable us to express an opinion on the fairness of presentation of the financial statements for the year ended December 31, 2021. Also, we conducted our audit to assess compliance with pertinent laws, rules and regulations, as well as adherence to prescribed policies and procedures.

#### FINANCIAL HIGHLIGHTS (In Philippine Peso)

#### I. Comparative Financial Position

Particulars	2021	2020	Increase / (Decrease)
Assets	2,097,857,394	2,618,502,544	(520,645,150)
Liabilities	658,046,483	1,194,634,764	(536,588,281)
Equity	1,439,810,911	1,423,867,780	15,943,131

#### II. Comparative Results of Operations

Particulars	2021	2020	Increase/ (Decrease)
Revenues	170,180,205	238,255,682	(68,075,477)
Interest expense	20,704,995	67,376,536	(46,671,541)
Operating expenses	125,717,575	152,326,772	(26,609,197)
Net income before tax	23,757,635	18,552,374	5,205,261
Tax expense	8,798,131	8,519,537	278,594
Net profit	14,959,504	10,032,837	4,926,667
Other comprehensive income/(loss)	13,500	(17,000)	30,500
Total comprehensive income	14,973,004	10,015,837	4,957,167

#### III. Comparative Budget and Actual Expenditures

	20	21	2020		
	Approved Budget	Expenditures	Approved Budget	Expenditures	
Personal services	41,065,000	42,226,469	42,888,236	39,013,824	
Operating expenses	70,537,000	57,511,404	59,645,382	60,175,676	
Total	111,602,000	99,737,873	102,533,618	99,189,500	

#### **AUDITOR'S OPINION**

The Auditor rendered an unmodified opinion on the fairness of the presentation of the financial statements of the ULFC as at December 31, 2021 and 2020.

#### SIGNIFICANT AUDIT OBSERVATIONS AND RECOMMENDATIONS

1. The faithful representation of the balances of Loans and receivables and Sales contract receivables amounting to P1.688 billion as at December 31, 2021 were not established because 98 per cent of the confirmation requests were either without replies or returned to sender.

We recommended that Management:

- a. Verify and update the current addressee/address/location of the counterparties with returned confirmation requests;
- b. Follow-up the replies of the counterparties who have not replied to the confirmation requests; and
- c. Reconcile the noted discrepancies, effect the necessary adjustment/s, if any, and provide COA a copy of the reconciliation of the reported differences of the accounts for validation; and provide COA a copy of the reconciliation of the reported differences of the accounts for validation.
- 2. The faithful representation of the Furniture, fixtures and equipment amounting to P6.911 million as at December 31, 2021 was not established due to unreconciled discrepancies in the quantity without costs between the Inventory Report and Summary of FFE contrary to the Conceptual Framework of the PFRS and ULFC Manual.

We recommended and Management agreed to:

- a. Prepare property inventory listing and property card with corresponding cost and all required information of the FFE;
- b. Reconcile the number of FFEs per Report on Physical Inventory Count of FFE with the Summary of FFEs and effect the necessary adjusting entry/ies, if any; and
- c. Reclassify all unserviceable FFE to Other Assets and determine appropriate mode of disposal.
- 3. Past due loans and receivables amounting to P754.133 million exceeded ULFC's CY 2021 target by 12.35 per cent which exposes the Company to higher risk of loss.

We recommended and Management agreed to strictly implement strategies and action plans such as:

- a. intensify collection efforts to facilitate restructuring of accounts;
- b. file legal cases as the last resort;
- c. hire additional personnel; and
- d. intensify marketing efforts for new loan bookings to improve credit portfolio and quality.

#### STATUS OF IMPLEMENTATION OF PRIOR YEARS' AUDIT RECOMMENDATIONS

Out of the 11 audit recommendations embodied in the previous years' Annual Audit Report, two were fully implemented, and nine were partially implemented of which six were reiterated in Part II of this Report.

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#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors
UCPB Leasing and Finance Corporation
Makati City

#### Report on the Audit of the Financial Statements

#### **Opinion**

We have audited the financial statements of **UCPB Leasing and Finance Corporation (ULFC)** which comprise the statements of financial position as at December 31, 2021 and 2020, and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the ULFC as at December 31, 2021 and 2020, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the financial reporting reliefs issued by the Bangko Sentral ng Pllipinas (BSP) and approved by the Securities and Exchange Commission (SEC), as described in Note 2.1 to the financial statements.

#### Basis for Opinion

We conducted our audits in accordance with International Standards of Supreme Audit Institutions (ISSAIs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the ULFC in accordance with the Revised Code of Conduct and Ethical Standards for Commission on Audit Officials and Employees (Code of Ethics) together with the ethical requirements that are relevant to our audits of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion

#### Emphasis of Matter

We draw attention to Note 2.1 to the financial statements, which states that the financial statements have been prepared in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued by the BSP and approved by SEC in response to the COVID-19 pandemic. The impact of the application of the financial reporting reliefs on

the financial statements are discussed in detail in Note 2.1. Our opinion is not modified in respect of this matter.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued by the BSP and approved by the SEC, as described in Note 2.1 to the financial statements, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the ULFC's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the ULFC or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the ULFC's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISSAIs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISSAIs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the ULFC's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ULFC's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the ULFC to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in accordance with PFRSs, as modified by the application of the financial reporting reliefs issued by the BSP and approved by the SEC, as described in Note 2.1 to the financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Other Regulatory Requirements**

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under the Revenue Regulations 15-2010 in Note 24, the Revised Securities Regulation Code Rule 68 and BSP Circular No. 1075 both in Note 25 to the financial statements are presented for purposes of filing with the Bureau of Internal Revenue and the SEC, and complying with the BSP, respectively, and is not a required part of the basic financial statements. Such supplementary information is the responsibility of management and has been subjected to the auditing procedures applied in our audits of the basic financial statements. In our opinion, the supplementary information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

**COMMISSION ON AUDIT** 

MARIA LUZ G. VENTURA OIC, Supervising Auditor

July 22, 2022



### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

6th Floor, UCPB Corporate Offices 7907 Makati Avenue, Makati City Philippines 0728

tel: (632) 8811-9000

fax: (632) 8811-9613 e-mail: crc@ucpb.com web: www.ucpb.com

The management of UCPB LEASING AND FINANCE CORPORATION (the Company) is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, as of and for the years ended December 31, 2021 and 2020, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

Commission on Audit has audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

LIDUVÍNO S. GERON

Chairman of the Board

KRISTINE MARIE G. CUEVA

Officer-in-charge

IRMA<sup>U</sup>E. JAPSON

Treasurer

Signed this 21st day of July 2022.

# UCPB Leasing and Finance Corporation (A wholly owned subsidiary of United Coconut Planters Bank) STATEMENTS OF FINANCIAL POSITION December 31, 2021 and 2020

(Amounts in Philippine Peso)

	Note	2021	2020
ASSETS			
Cash and cash equivalents	7	161,078,923	154,056,103
Loans and Receivables, net	8	1,717,706,338	2,207,177,946
Investment in a Subsidiary, net	9	6,006,780	5,831,009
Investment Properties	10	63,858,091	71,078,140
Deferred Tax Assets, net	19	112,181,202	120,957,828
Property and equipment, net	11	8,170,354	17,975,565
Other assets, net	12	28,855,706	41,425,953
TOTAL ASSETS		2,097,857,394	2,618,502,544
Bills payable  Accounts payables and other liabilities	13, 22	180,000,000	652,083,333
Accounts payables and other liabilities	14	279,395,789	307,174,035
Deposit on lease contracts	8	198,650,694	235,377,396
TOTAL LIABILITIES		658,046,483	1,194,634,764
Capital Stock Revaluation Reserves	16.2 9	775,000,000 197,500	775,000,000 184,000
	16.3	664,613,411	•
Retained Earnings EQUITY	10.3	1,439,810,911	648,683,780 <b>1,423,867,780</b>
TOTAL LIABILITIES AND EQUITY		2,097,857,394	2,618,502,544

## UCPB Leasing and Finance Corporation (A wholly owned subsidiary of United Coconut Planters Bank) STATEMENTS OF INCOME

#### December 31, 2021 and 2020

(Amounts in Philippine Peso)

	Note	2021	2020
REVENUES			_
Interest income	8	94,672,182	131,998,125
Leasing income	8	49,528,870	83,139,898
Equity share in net earnings of a subsidiary	9	162,270	160,553
		144,363,322	215,298,576
Interest Expense	13	20,704,995	67,376,536
Net interest and leasing income		123,658,327	147,922,040
Other income, net	17.1	25,816,883	22,957,106
Other operating expenses	17.2	125,717,575	152,326,772
Profit before tax		23,757,635	18,552,374
Tax expense	19	8,798,131	8,519,537
Net profit		14,959,504	10,032,837

# UCPB Leasing and Finance Corporation (A wholly owned subsidiary of United Coconut Planters Bank) STATEMENTS OF COMPREHENSIVE INCOME December 31, 2021 and 2020

(Amounts in Philippine Peso)

	Note	2021	2020
NET INCOME		14,959,504	10,032,837
Other comprehensive income/(loss)	9	13,500	(17,000)
TOTAL COMPREHENSIVE INCOME		14,973,004	10,015,837

## UCPB Leasing and Finance Corporation (A wholly owned subsidiary of United Coconut Planters Bank) STATEMENTS OF CHANGES IN EQUITY

#### For the years ended December 31, 2021 and 2020

(Amounts in Philippine Peso)

		Revaluation	Retained Earnings (Note 16.3)			
	Capital Stock (Note 16.2)	Reserves (Note 9)	Retained earnings - Apropriated	Retained earnings - Unapropriated	Total Retained earnings	TOTAL
Balance at January 1, 2021	775,000,000	184,000	222,279,972	426,403,808	648,683,780	1,423,867,780
Prior period adjustment				970,127	970,127	970,127
Total comprehensive income for the year		13,500		14,959,504	14,959,504	14,973,004
Balance at December 31, 2021	775,000,000	197,500	222,279,972	442,333,439	664,613,411	997,477,472
Balance at January 1, 2020	775,000,000	201,000	222,279,972	416,415,213	638,695,185	1,413,896,185
Prior period adjustment				(44,242)	(44,242)	(44,242)
Total comprehensive income for the year		(17,000)		10,032,837	10,032,837	10,015,837
Balance at December 31, 2020	775,000,000	184,000	222,279,972	426,403,808	648,683,780	1,423,867,780

#### **UCPB LEASING AND FINANCE CORPORATION**

## (A wholly owned subsidiary of United Coconut Planters Bank) STATEMENTS OF CASH FLOWS

## FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020 (Amounts in Philippine Pesos)

No.	ote	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash Inflows:			
Collection of Loan Receivables		1,104,944,451	1,213,784,504
Collection of Loan Facilitation Charges from Clients		9,926,302	12,571,264
Collection of Interest Income		98,073,141	84,650,612
Collection of Other Revenues		22,278,684	16,520,848
Cash received from sale of Receivables		0	327,859,004
Other Receipts		110,249,390	174,046,700
Adjustments		9,625,563	2,008,601
Total Cash Inflows:		1,355,097,531	1,831,441,533
Cash Outflows:		1,000,001,001	1,001,441,000
Payment of Expense		(86,109,523)	(821,662,703)
Grant of Cash Advances		(222,039)	(34,550)
Prepayments		(608,742)	(2,800,020)
Payment of Accounts Payable		(14,345,605)	(33,794,586)
Payment of Salaries Benefits and Contributions		(25,902,623)	(41,326,336)
Release of Loan Proceeds		(423,178,784)	(131,081,859)
Remittance of Taxes		(20,726,580)	(24,851,917)
Other Disbursements		(306,524,719)	(184,752,410)
		,	•
Adjustments Total Cash Outflows:		(9,828,959)	(1,736,119)
i otal Casil Outliows.		(887,447,574)	(1,242,040,500)
<u> </u>		467,649,957	589,401,033
CASH FLOWS FROM INVESTING ACTIVITIES  Cash Inflows:			
CASH FLOWS FROM INVESTING ACTIVITIES  Cash Inflows:  Proceeds from Sale/Disposal of Invesment Property		7,856,196	6,395,456
CASH FLOWS FROM INVESTING ACTIVITIES  Cash Inflows:  Proceeds from Sale/Disposal of Invesment Property  Proceeds from Sale of Other Assets		7,856,196 3,600,000	6,395,456 0
CASH FLOWS FROM INVESTING ACTIVITIES  Cash Inflows:  Proceeds from Sale/Disposal of Invesment Property  Proceeds from Sale of Other Assets  Total Cash Inflows		7,856,196	6,395,456
CASH FLOWS FROM INVESTING ACTIVITIES  Cash Inflows:  Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets  Total Cash Inflows  Cash Outflows:		7,856,196 3,600,000 <b>11,456,196</b>	6,395,456 0 <b>6,395,456</b>
CASH FLOWS FROM INVESTING ACTIVITIES  Cash Inflows:  Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets  Total Cash Inflows  Cash Outflows:  Acquisition of Assets		7,856,196 3,600,000 <b>11,456,196</b>	6,395,456 0 6,395,456 (20,843)
CASH FLOWS FROM INVESTING ACTIVITIES Cash Inflows: Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets Total Cash Inflows Cash Outflows: Acquisition of Assets Acquisition of Investment Property		7,856,196 3,600,000 <b>11,456,196</b> 0	6,395,456 0 <b>6,395,456</b> (20,843) (216,050)
CASH FLOWS FROM INVESTING ACTIVITIES Cash Inflows: Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets Total Cash Inflows Cash Outflows: Acquisition of Assets Acquisition of Investment Property Total Cash Outflows		7,856,196 3,600,000 <b>11,456,196</b> 0	6,395,456 0 6,395,456 (20,843) (216,050) (236,893)
CASH FLOWS FROM INVESTING ACTIVITIES Cash Inflows: Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets Total Cash Inflows Cash Outflows: Acquisition of Assets Acquisition of Investment Property Total Cash Outflows		7,856,196 3,600,000 <b>11,456,196</b> 0	6,395,456 0 <b>6,395,456</b> (20,843) (216,050)
CASH FLOWS FROM INVESTING ACTIVITIES Cash Inflows: Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets Total Cash Inflows Cash Outflows: Acquisition of Assets Acquisition of Investment Property Total Cash Outflows Net Cash Generated from Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES	22	7,856,196 3,600,000 <b>11,456,196</b> 0	6,395,456 0 6,395,456 (20,843) (216,050) (236,893)
CASH FLOWS FROM INVESTING ACTIVITIES Cash Inflows: Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets Total Cash Inflows Cash Outflows: Acquisition of Assets Acquisition of Investment Property Total Cash Outflows Net Cash Generated from Investing Activities		7,856,196 3,600,000 <b>11,456,196</b> 0	6,395,456 0 6,395,456 (20,843) (216,050) (236,893)
CASH FLOWS FROM INVESTING ACTIVITIES Cash Inflows: Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets Total Cash Inflows Cash Outflows: Acquisition of Assets Acquisition of Investment Property Total Cash Outflows Net Cash Generated from Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES Cash Inflow: Proceeds from availments of bills payable Cash Outflow:		7,856,196 3,600,000 11,456,196 0 0 11,456,196	6,395,456 0 6,395,456 (20,843) (216,050) (236,893) 6,158,563
CASH FLOWS FROM INVESTING ACTIVITIES Cash Inflows: Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets Total Cash Inflows Cash Outflows: Acquisition of Assets Acquisition of Investment Property Total Cash Outflows Net Cash Generated from Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES Cash Inflow: Proceeds from availments of bills payable Cash Outflow: Repayments of bills payable		7,856,196 3,600,000 11,456,196 0 0 11,456,196 1,120,000,000	6,395,456 0 6,395,456 (20,843) (216,050) (236,893) 6,158,563 2,200,000,000 (2,775,000,000)
CASH FLOWS FROM INVESTING ACTIVITIES Cash Inflows: Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets Total Cash Inflows Cash Outflows: Acquisition of Assets Acquisition of Investment Property Total Cash Outflows Net Cash Generated from Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES Cash Inflow: Proceeds from availments of bills payable Cash Outflow: Repayments of bills payable		7,856,196 3,600,000 11,456,196 0 0 11,456,196	6,395,456 0 6,395,456 (20,843) (216,050) (236,893) 6,158,563
CASH FLOWS FROM INVESTING ACTIVITIES Cash Inflows: Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets  Total Cash Inflows Cash Outflows: Acquisition of Assets Acquisition of Investment Property Total Cash Outflows  Net Cash Generated from Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES Cash Inflow: Proceeds from availments of bills payable Cash Outflow: Repayments of bills payable  Net Cash Used in Financing Activities		7,856,196 3,600,000 11,456,196 0 0 11,456,196 1,120,000,000	6,395,456 0 6,395,456 (20,843) (216,050) (236,893) 6,158,563 2,200,000,000 (2,775,000,000)
Proceeds from Sale/Disposal of Invesment Property Proceeds from Sale of Other Assets  Total Cash Inflows  Cash Outflows: Acquisition of Assets Acquisition of Investment Property  Total Cash Outflows  Net Cash Generated from Investing Activities  CASH FLOWS FROM FINANCING ACTIVITIES Cash Inflow: Proceeds from availments of bills payable Cash Outflow:		7,856,196 3,600,000 11,456,196 0 0 11,456,196 1,120,000,000 1,592,083,333) (472,083,333)	6,395,456 0 6,395,456 (20,843) (216,050) (236,893) 6,158,563 2,200,000,000 (2,775,000,000) (575,000,000)

#### **UCPB LEASING AND FINANCE CORPORATION**

(A Wholly Owned Subsidiary of United Coconut Planters Bank)
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020
(Amounts in Philippines Pesos)

#### 1. CORPORATE INFORMATION

#### 1.1 General Information

UCPB Leasing and Finance Corporation (the Company) is a domestic corporation incorporated in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) under SEC Registration No. AS00158561 on January 2, 1989 as a finance company under Republic Act (RA) No. 8556, *The Financing Company Act of 1998*, (the Financing Company Act). The Company is presently engaged in providing services such as lease financing, check discounting and trade receivable financing.

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In September 2010, the Monetary Board of the Bangko Sentral ng Pilipinas (BSP) approved the Company's application to engage in quasi-banking functions. In January 2012, however, the Company decided to cancel its quasi-banking license and the BSP approved its immediate revocation on April 26, 2012.

On August 18, 2017, the SEC approved the change in the registered principal office of the Company from 14<sup>th</sup> Floor, UCPB Building, 7907 Makati Avenue, Makati City to 6<sup>th</sup> Floor, UCPB Corporate Offices, 7907 Makati Avenue, Makati City. On August 20, 2018, the Bureau of Internal Revenue (BIR) approved such change in the registered principal office.

On November 20, 2020, the Government Commission for Government-Owned or Controlled Corporation (GCG) formally confirmed the classification of the company as Government Financial Institution (GFI) subject to its regulatory powers, as defined under RA 10149 or the *Governance Act of 2011*.

On June 25, 2021, Executive Order No. 142, s2021 titled "Approving the Merger of Land Bank of the Philippines (LBP) and the United Coconut Planters Bank (UCPB), and the acquisition by the LBP of the Special Preferred Shares of the Philippine Deposit Insurance Corporation (PDIC) in the UCPB" was signed by the President of the Republic of the Philippines, whereby the latter bank shall **emerge as the surviving entity**, subject to the requisite approvals from the Securities and Exchange Commission, and to the conditions and limitations under Republic Act Nos. 11524 and 11232 or the Revised Corporation Code of the Philippines.

UCPB shareholders approved the merger plan with LANDBANK during its stockholders' meeting on December 14, 2021. The shareholders representing 97.2 per cent of the UCPB's total outstanding capital stock voted in favor of the Plan of Merger and Articles of Merger between UCPB and LANDBANK.

As the operation of the Company is separate from its Parent Bank, it shall not be affected by the merger and shall continuously operate its own business on a going concern basis throughout the merger process.

As at December 31, 2021, the manpower of the company is composed of six officers, including the Officer-in-Charge, and 17 associates.

#### 1.2 Approval of Financial Statements

The financial statements of the Company as of and for the year ended December 31, 2021 (including the comparative financial statements as of and for the year ended December 31, 2020) were authorized for issue by the Company's Board of Directors on July 1, 2022.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of Preparation of Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards

The accompanying financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs), as modified by the application of the following financial reporting reliefs issued by the Bangko Sentral ng Pilipinas (BSP) Memorandum M-2020-08 Regulatory Relief for BSFIs Affected by Corona Virus Disease 2019 (COVID-19), dated March 14, 2020, and approved by the Securities and Exchange Commission in Memorandum Circular No. 32-2020 issued on November 17, 2020 in response to the COVID-19 pandemic

Pursuant to the BSP M-2020-08, the company availed the financial reporting relief for the staggered booking of some of its Allowance for Credit Losses (ACL). The Request for BSP relief was initially applied on March 4, 2021 and resubmitted to the BSP on May 19, 2021 due to other requirements of the BSP. Details of the relief are presented in the succeeding page:

		Deferred Tax Asset related to recognized allowance		Unrecognized DTA related to Allowance for Staggered
	Amount	2020	2021	Booking
Gross Amount of Loans and Receivables Deferred Leasing/Capitalized	677,503,756			
Interest	(43,387,958)			
Outstanding Loans	634,115,798			
Total Expected Credit Losses (ECL)	99,162,891			
Breakdown: Allowance recognized for the year 2020 BSP approved Allowance for staggered booking for	55,849,348	15,358,571		
Five (5) years	43.313,543			10,828,386
Allowance related to fully paid accounts in 2021 Staggered Allowance	(1,498,806)		(374,702)	
recognized for the year 2021 (first year) For Staggered Booking for	8,362,948		2,090,737	
the Next Four (4) Years	33,451,790			8,362,948

The BSP approved the request on the staggered booking of the company's ACL over a maximum period of five years on June 23, 2021, as per BSP's letter dated July 12, 2021. The BSP, however, excluded fifteen (15) ineligible accounts for staggered booking with corresponding ACL of P48 thousand as of December 31, 2020, thus approving only the amount of allowance for staggered booking to P43.31 million from the originally applied of P43.36 million.

Allowance for credit losses booked in 2021 includes the amount of P8.36 million, which pertains to the one fifth (1/5) of the allowance for staggered booking, after excluding the allowance for fully paid accounts, from the original amount of BSP approved ACL for relief.

The financial statements have been prepared using the measurement bases specified by PFRSs for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

#### (b) Presentation of Financial Statements

The financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Company presents the statement of comprehensive income separate from the statement of income.

The Company presents a third statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third statement of financial position are not required to be disclosed.

These financial statements are presented in Philippine pesos, the Company's functional and presentation currency, and all values represent absolute amounts, except when otherwise indicated.

Items included in the financial statements of the Company are measured using its functional currency. Functional currency is the currency of the primary economic environment in which the Company operates.

#### 2.2 Adoption of New and Amended PFRS

(a) Effective in 2021 that are Relevant to the Company

The Company adopted for the first time the following new PFRS, amendments, interpretation and annual improvements to PFRS, which are mandatorily effective for annual periods beginning on or after January 1, 2021:

- (i.) PFRS 7 (Amendments), Financial Instruments: Disclosures, PFRS 9 (Amendments), Financial Instruments, and PFRS 16 (Amendments), Leases Interest Rate Benchmark Reform Phase 2. The amendments address issues that may affect financial reporting after the interest rate benchmark reform, including the effect of changes to contractual cash flows or hedging relationships resulting from the replacement of the Interbank Offered Rate (IBOR) with alternative benchmark rates.
- (ii.) PFRS 16, Leases COVID-19-Related Rent Concessions beyond June 30, 2021 (effective from April 1, 2021). The amendment extends for one year the use of practical expedient of not assessing whether rent concessions reducing payments up until June 30, 2022 occurring as a direct consequence of the COVID-19 pandemic are lease modifications and instead to account for those rent concessions as if they are not lease modifications.

These amendments do not have any significant impact on the Company's CY 2021 financial statements.

(b) Effective Subsequent to 2021 but not Adopted Early

There are pronouncements effective for annual periods subsequent to 2021, which are adopted by the Financial Reporting Standards Council (FRSC). Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the company's financial statements:

- (i.) PFRS 3 (Amendments), Business Combination Reference to the Conceptual Framework (effective from January 1, 2022)
- (ii.) PAS 16 (Amendments), Property, Plant and Equipment Proceeds Before Intended Use (effective from January 1, 2022)

- (iii.) PAS 37 (Amendments), Provisions, Contingent Liabilities and Contingent Assets Onerous Contracts Cost of Fulfilling a Contract (effective from January 1, 2022)
- (iv.) Annual Improvements to PFRS 2018-2020 Cycle. Among the improvements, the following amendments, which are effective from January 1, 2022, are relevant to the Group:
  - PFRS 9 (Amendments), Financial Instruments Fees in the '10 percent' Test for Derecognition of Liabilities
  - Illustrative Examples Accompanying PFRS 16, Leases Lease Incentives
- (v.) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective from January 1, 2023)
- (vi.) PAS 1 (Amendments), Presentation of Financial Statements Disclosure of Accounting Policies (effective January from 1, 2023) (vii) PAS 1 (Amendments), Presentation of Financial Statements – Definition of Accounting Estimates (effective from January 1, 2023)
- (vii.) PAS 12 (Amendments), Income Taxes Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (effective from January 1, 2023) (ix) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures – Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture (effective date deferred indefinitely).

#### 2.3 Separate Financial Statements and Investment in a Subsidiary

These financial statements are prepared as the Company's separate financial statements. As allowed under existing financial reporting standards, the Company has not presented consolidated financial statements because it is itself a wholly owned subsidiary of UCPB, which presents consolidated financial statements available for public use that comply with PFRSs. Moreover, the Company's debt or equity securities are not traded in organized financial market and the Company is not in the process of filing its financial statements with securities commissions or other regulatory organization for the purpose of issuing any class of instruments in an organized financial market.

A subsidiary is an entity over which the Company has control. The Company controls an entity when (i) it has power over the entity; (ii) it is exposed, or has rights to, variable returns from its involvement with the entity; and, (iii) it has the ability to affect those returns through its power over the entity. The Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above.

The Company's investment in a subsidiary is accounted for in these separate financial statements using the equity method. Under the equity method, all subsequent changes to the ownership interest in the equity of the subsidiary are recognized in the Company's

carrying amount of the investment. Changes resulting from the profit or loss generated and the changes in other comprehensive income by the subsidiary is credited or charged against the Equity Share in Net Earnings of a Subsidiary and Other Comprehensive Income (Loss) account in the statements of comprehensive income.

Impairment loss is provided when there is objective evidence that the investment in a subsidiary will not be recovered (see Note 2.13).

#### 2.4 Financial Assets

Financial assets are recognized when the Company becomes a party to the contractual terms of the financial instrument. For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, *Financial Instruments: Presentation*. All other non-derivative financial instruments are treated as debt instruments.

(a) Classification, Measurement and Reclassification of Financial Assets in Accordance with PFRS 9

Under PFRS 9, the classification and measurement of financial assets is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. All of the Company's financial assets are currently categorized as financial assets at amortized cost.

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Company's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold to collect"); and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

Except for trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with PFRS 15, all financial assets meeting these criteria are measured initially at fair value plus transaction costs. These are subsequently measured at amortized cost using the effective interest method, less any impairment in value.

The Company's financial assets at amortized cost are presented in the statements of financial position as Cash and Cash Equivalents, Loans and Receivables and Refundable deposits under Other Assets account

For purposes of cash flows reporting and presentation, cash and cash equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments with original maturities of three months or less, readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

#### (b) Recognition of Interest and Leasing Income Using Effective Interest Rate Method

Interest income on financial assets measured at amortized cost is recognized using the effective interest rate (EIR) method. The EIR is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset.

The EIR is calculated by taking into account any discount or premium on acquisition, fees and costs that are an integral part of EIR. The Company recognizes interest income using a rate of return that represents the best estimate of a constant rate of return over the expected life of the loan. Hence, it recognizes the effect of potentially different interest rates charged at various stages, and other characteristics of the product life cycle (including prepayments, penalty interest and charges).

The interest income on finance lease receivables is allocated over the lease term on a systematic and rational basis. The recognition of interest income on finance lease is based on a pattern reflecting a constant periodic rate of return on the Company's net investment in the finance lease. Lease payments relating to the period, excluding costs for services, are applied against the gross investment in the lease to reduce both the principal and the unearned finance income.

If expectations regarding the cash flows on the financial asset are revised for reasons other than credit risk, the adjustment is booked as a positive or negative adjustment to the carrying amount of the asset in the Statements of Financial Position with an increase or reduction in interest income.

The Company calculates interest income by applying the EIR to the gross carrying amount of financial assets, except for those that are subsequently identified as credit-impaired and or are purchased or originated credit-impaired assets.

For financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the net carrying amount of the financial assets (after deduction of the loss allowance). If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis. For financial assets that were credit-impaired on initial recognition, interest income is calculated by applying a credit-adjusted effective interest rate to the amortized cost of the asset. The calculation of interest income does not revert to a gross basis, even if the credit risk of the asset subsequently improves.

#### (c) Impairment of Financial Assets Under PFRS 9

The Company assesses its expected credit losses (ECL) on a forward-looking basis associated with its financial assets at amortized cost. Recognition of credit losses is no longer dependent on Company's identification of a credit loss event. Instead, the Company considers a broader range of information in assessing credit risk and measuring expected credit losses, including past events, current conditions, reasonable and supportable forecasts that affect collectability of the future cash flows of the financial assets.

For these financial instruments, the allowance for credit losses is based on 12-month ECL associated with the probability of default of a financial instrument in the next 12 months (referred to as 'Stage 1' financial instruments). Unless there has been a significant increase in credit risk subsequent to the initial recognition of the financial asset, a lifetime ECL (which are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial asset) will be recognized (referred to as 'Stage 2' financial instruments). 'Stage 2' financial instruments also include those loan accounts and facilities where the credit risk has improved and have been reclassified from 'Stage 3'. A lifetime ECL shall be recognized for 'Stage 3' financial instruments, which include financial instruments that are subsequently credit-impaired, as well as purchased or originated credit impaired assets.

The Company's definition of credit risk and information on how credit risk is mitigated by the Company are disclosed in Note 4.2.

The key elements used in the calculation of ECL are as follows:

- Probability of default (PD) It is an estimate of likelihood of a borrower defaulting on its financial obligation over a given time horizon.
- Loss given default (LGD) It is an estimate of loss arising in case where a
  default occurs at a given time. It is based on the difference between the
  contractual cash flows of a financial instrument due from a counterparty
  and those that the Company would expect to receive, including the
  realization of any collateral.
- Exposure at default (EAD) It represents the gross carrying amount of the
  financial instruments subject to the impairment calculation. In case of a
  loan commitment, the Company shall include the undrawn balance (up to
  the current contractual limit) at the time of default should it occur.

The Company measures the ECL of a financial asset in such manner that reflects: (i) the time value of money; and, (ii) reasonable and supportable information about past events, current conditions and forecasts of future economic conditions that affect the collectability of the future cash flows of the financial assets.

Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instrument.

The Company's detailed ECL measurement as determined by the management is disclosed in Note 4.2.

#### (d) Derecognition of Financial Assets

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains

substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

#### 2.5 Property and Equipment

All items of property and equipment are stated at cost less accumulated depreciation and amortization and any impairment in value.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation and amortization is computed on the straight-line basis over the estimated useful lives of the assets as follows:

Furniture, fixtures and office equipment 5 years
Transportation equipment 5 years

Leasehold improvements are amortized over the estimated useful lives of the assets of five years or the terms of the lease, whichever is shorter.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.13).

The residual values estimated useful lives and method of depreciation and amortization of property and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property and equipment, including the related accumulated depreciation, amortization and impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

Right-of-use assets recognized under PFRS 16 were presented in the statements of financial position as part of Property and Equipment.

#### 2.6 Investment Properties

Investment properties represent properties held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes.

The Company measures investment properties, which include land and building acquired by the Company from defaulting borrowers, under the cost model. The cost of an investment property comprises its purchase price and directly attributable costs incurred. Cost is initially recognized at fair value of the investment properties unless: (i) the exchange transaction lacks commercial substance; or, (ii) neither the fair value of the

asset received nor the asset given up can be reliably measured. The difference between the fair value of the asset received, as determined by professional appraisers, and the carrying amount of the loan settled through foreclosure is recognized as Gain or loss on foreclosure under the Other Income account in the statements of income. Investment properties, except land, are depreciated using the straight-line basis over the estimated useful lives of the assets ranging from five to ten years.

Direct operating expenses, such as repairs and maintenance and real estate taxes are normally charged against current operations in the year in which these costs are incurred.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.13).

Investment properties are derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of investment properties is recognized as Gain or loss on sale of assets acquired under the Other Income account in the year of retirement or disposal.

#### 2.7 Other Properties Acquired

Other properties acquired include chattel acquired in settlement of loan receivables. These are stated at cost, which is the fair value at recognition date, less accumulated depreciation and any impairment in value.

The Company applies the cost model in accounting for other properties acquired.

Depreciation is computed on a straight-line basis over the estimated useful life of three to five years. The estimated useful life and the depreciation method are reviewed periodically to ensure that the period and the method of depreciation are consistent with the expected pattern of economic benefits from items of other properties acquired.

The carrying values of other properties acquired are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amounts (see Note 2.13).

#### 2.8 Financial Liabilities

Financial liabilities, which include bills payable, deposit on lease contracts and accounts payables and other liabilities (except tax-related liabilities) are recognized when the Company becomes a party to the contractual terms of the instrument. All interest-related charges incurred on a financial liability are recognized as an expense in profit or loss as part of Interest Expense in the statements of income.

Bills payable are raised to support the long-term funding of operations. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to profit or loss on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Accounts payable and other liabilities are recognized initially at their fair values and subsequently measured at amortized cost, using effective interest method for maturities beyond one year, less settlement payments.

Dividend distributions to shareholders are recognized as financial liabilities upon declaration by the Company.

Financial liabilities are derecognized from the statements of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

#### 2.9 Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the statements of financial position when the Company currently has legally enforceable right to set-off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on a future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and must be legally enforceable for both entity and all counterparties to the financial instruments.

#### 2.10 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the statements of financial position. Similarly, possible inflows of economic benefits to the Company that do not yet meet the recognition criteria of an asset are considered contingent assets, hence, are not recognized in the statements of financial position. On the other hand, any reimbursement that the Company can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

#### 2.11 Revenue and Expense Recognition

Revenue is recognized only when (or as) the Company satisfies a performance obligation by transferring control of the promised services to the customer. A contract with a customer that results in a recognized financial instrument in the Company's financial statements may be partially within the scope of PFRS 9 and partially within the scope of PFRS 15. In such case, the Company first applies PFRS 9 to separate and measure the part of the contract that is in-scope of PFRS 9, and then applies PFRS 15 to the residual part of the contract. Expenses and costs, if any, are recognized in profit or loss upon utilization of the assets or services or at the date these are incurred. All finance costs are reported in profit or loss on accrual basis.

To determine whether to recognize revenue, the Company follows a five-step process:

- (1) identifying the contract with a customer;
- (2) identifying the performance obligation;
- (3) determining the transaction price;
- (4) allocating the transaction price to the performance obligations; and,
- (5) recognizing revenue when/as performance obligations are satisfied.

For Step 1 to be achieved, the following five gating criteria must be present:

- (i) the parties to the contract have approved the contract either in writing, orally or in accordance with other customary business practices;
- (ii) each party's rights regarding the goods or services to be transferred or performed can be identified;
- (iii) the payment terms for the goods or services to be transferred or performed can be identified:
- (iv) the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and,
- (v) collection of the consideration in exchange of the goods and services is probable.

Revenue is recognized only when (or as) the Company satisfies a performance obligation by transferring control of the promised goods or services to a customer. The transfer of control can occur over time or at a point in time.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- (i) the customer simultaneously receives and consumes the benefits provided by the Company's performance as the Company performs;
- (ii) the Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- (iii) the Company's performance does not create an asset with an alternative use to the Company and the Company has an enforceable right to payment for performance completed to date.

The Company also earns service fees related to the Company's factoring receivables which are supported by contracts and approved by the parties involved. These revenues are accounted for by the Company in accordance with PFRS 15.

The Company assesses its revenue arrangements against specific criteria in order to determine if it is acting as a principal or agent. The Company concluded that it is acting as a principal in all of its revenue arrangements.

The following specific recognition criteria must also be met before revenue is recognized:

- (a) Revenues within the scope of PFRS 15
- (i) Penalties and Service fees

Penalties and service fees are recognized only upon collection or accrued when there is reasonable degree of certainty as to its collectability.

(ii) Gain (Loss) on Sale of Assets Acquired

Gain (loss) on sale of assets acquired arises from the disposals of investment properties and other properties acquired. Revenue is recognized when the risks and rewards of ownership of the assets is transferred to the buyer and when the collectability of the entire sales price is reasonably assured.

(iii) Miscellaneous Income

Income from the sale of services is recognized upon completion of service.

- (b) Revenues outside the scope of PFRS 15
- (i) Interest and Leasing Income

Interest and leasing income are recognized in profit or loss for all financial instruments measured at amortized cost using the EIR method of accounting.

(ii) Gain (Loss) on Foreclosures

Gain (loss) on foreclosed assets is recognized upon derecognition of existing receivables through foreclosure of assets used as collateral and is determined as the difference between the fair value of the foreclosed asset and the net carrying amount of the receivable settled.

(iii) Gain (Loss) on Sale of Receivables

Gain (loss) on sale of receivables is recognized upon sale of loans and receivables, without recourse, wherein the selling price is greater (less) than the carrying amount of loans and receivables sold.

Costs and expenses are recognized in the statements of income upon utilization of the resources and/or services or at the date they are incurred. All finance costs are reported on an accrual basis, except capitalized borrowing costs which are included as part of the cost of the related qualifying asset, if any (see Note 2.14).

#### 2.12 Leases

The Company accounts for its leases as follows:

- (a) Company as Lessee
- (i) Accounting for Leases in Accordance with PFRS 16

For any new contracts entered into on or after January 1, 2020, the Company considers whether a contract is, or contains, a lease. A lease is defined as a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration. To apply this definition, the Company assesses whether the contract meets three key evaluations which are:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Company;
- the Company has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- the Company has the right to direct the use of the identified asset throughout the period of use. The Company assess whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the Company recognizes a right-of-use asset and a lease liability in the statements of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Company, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). Subsequently, the Company depreciates the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Company also assesses the right-of-use asset for impairment when such indicators exist.

On the other hand, the Company measures the lease liability at the present value of the lease payments unpaid at the commencement date, discounted using the interest rate implicit in the lease if that rate is readily available or the company's incremental borrowing rate. Lease payments include fixed payments (including in-substance fixed) less lease incentives receivable, if any, variable lease payments based on an index or rate, amounts expected to be payable under a residual value guarantee, and payments arising from options (either renewal or termination) reasonably certain to be exercised. Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Company has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

Right-of-use assets and lease liabilities were presented in the statements of financial position as part of Property and Equipment and Other Liabilities, respectively (see Note 11 and 14).

The company elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use assets and lease liability, the payments in relation to these are recognized as an expense as incurred.

#### (b) Company as Lessor

Leases wherein the Company substantially transfers to the lessee all risks and benefits incidental to ownership of the leased item are classified as finance leases and are presented as receivable at an amount equal to the Company's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on the Company's net investment outstanding in respect of the finance lease.

Leases which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease income from operating leases is recognized in profit or loss on a straight-line basis over the lease term.

The Company determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

#### 2.13 Impairment of Non-financial Assets

The Company's investment in a subsidiary, property and equipment, investment properties and other non-financial assets are subject to impairment testing whenever events or changes in circumstances indicate that the carrying amount of those assets may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cashgenerating unit's carrying amount exceeds its recoverable amounts which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Company's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

All assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash generating unit's recoverable amount exceeds its carrying amount.

#### 2.14 Borrowing Costs

Borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

#### 2.15 Income Taxes

Tax expense recognized in profit or loss comprises the sum of deferred tax and current tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for using the liability method, on temporary differences at the end of each reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Company has a legally enforceable right to set off current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority.

#### 2.16 Related Party Transactions and Relationships

Related party transactions are transfers of resources, services or obligations between the Company and its related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Company; (b) associates; and, (c) individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the Company and close members of the family of any such individual.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

#### 2.17 Equity

Capital stock represents the nominal value of shares that have been issued.

Revaluation reserves represent the accumulated share in other comprehensive income of a subsidiary.

Appropriated retained earnings pertain to the following:

- (a) Accumulated amount set aside for stock dividend declaration purposes.
- (b) Accumulated amount of appropriation from unappropriated retained earnings made by the Company arising from the excess of the one per cent general loan loss provisions for outstanding loans as required by the BSP under Circular No. 1011, Guidelines on the Adoption of PFRS 9 over the computed allowance for ECL for Stage 1 financial instruments.

Unappropriated retained earnings represent all current and prior period results of operations as reported in the profit or loss section of the statements of comprehensive income, reduced by the amounts of dividends declared, if any.

#### 2.18 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about the Company's financial position at the end of the reporting period (adjusting event) is reflected in the financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

#### 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Company's financial statements in accordance with PFRSs requires management to make judgments and estimates that affect the amounts reported in the financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

#### 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the financial statements:

#### (a) Evaluation of Business Model Applied in Managing Financial Instruments

Upon adoption of PFRS 9, the Company developed business models which reflect how it manages its portfolio of financial instruments. The Company's business models need not be assessed at entity level or as a whole but shall be applied at the level of a portfolio of financial instruments (i.e., group of financial instruments that are managed together by the Company) and not on an instrument-by-instrument basis (i.e., not based on intention or specific characteristics of individual financial instrument).

In determining the classification of a financial instrument under PFRS 9, the Company evaluates in which business model a financial instrument or a portfolio of financial instruments belong to taking into consideration the objectives of each business model established by the Company (e.g., held-for-trading, generating accrual income, direct matching to a specific liability) as those relate to the Company's investment and trading strategies.

### (b) Testing the Cash Flow Characteristics of Financial Assets and Continuing Evaluation of the Business Model

In determining the classification of financial assets under PFRS 9, the Company assesses whether the contractual terms of the financial assets give rise on specified dates to cash flows that are solely for payment of Principal and Interest (SPPI) on the principal outstanding, with interest representing time value of money and credit risk associated with

the principal amount outstanding. The assessment as to whether the cash flows meet the test is made in the currency in which the financial asset is denominated. Any other contractual term that changes the timing or amount of cash flows (unless it is a variable interest rate that represents time value of money and credit risk) does not meet the amortized cost criteria. In cases where the relationship between the passage of time and the interest rate of the financial instrument may be imperfect, known as modified time value of money, the Company assesses the modified time value of money feature to determine whether the financial instrument still meets the SPPI criterion. The objective of the assessment is to determine how different the undiscounted contractual cash flows could be from the undiscounted cash flows that would arise if the time value of money element was not Company modified (the benchmark cash flows). If the resulting difference is significant, the SPPI criterion is not met. In view of this, the Company considers the effect of the modified time value of money element in each reporting period and cumulatively over the life of the financial instrument.

In addition, PFRS 9 emphasizes that if more than an infrequent sale is made out of a portfolio of financial assets carried at amortized cost, if any, an entity should assess whether and how such sales are consistent with the objective of collecting contractual cash flows. In making this judgement, the Company considers certain circumstances documented in its business model manual to assess that an increase in the frequency or value of sales of financial instruments in a particular period is not necessarily inconsistent with a held-to-collect business model if the Company can explain the reasons for those sales and why those sales do not reflect a change in the Company's objective for the business model.

#### (c) Distinction Between Investment Properties and Owner-managed Properties

The Company determines whether a property qualifies as investment property. In making its judgment, the Company considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process.

#### (d) Classification of Acquired Properties

The Company classifies its acquired properties as Property and equipment under Other Assets account if used in operations, as Other properties acquired under Other Assets account if the Company expects that the properties will be recovered principally through sale rather than continuing use of the asset, as Investment Properties if held for currently undetermined future use and is regarded as held for capital appreciation.

#### (e) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition of provisions and contingencies are discussed in Note 2.10 and disclosures on relevant provisions and contingencies are presented in Note 21.

#### 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have significant risks of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

#### (a) Estimation of Allowance for ECL

When measuring allowance for ECL for relevant categories of financial assets, management applies judgment in defining the criteria in assessing whether a financial asset has experienced significant increase in credit risk (SICR) since initial recognition, and in the estimation of the contractual cash flows due from counterparty and those that the Company would expect to receive, taking into account the cash flows from the realization of collateral and integral credit enhancements. The Company's ECL calculations are outputs of complex models with a number of underlying assumptions about future economic conditions and credit behavior of counterparties (e.g., the likelihood of counterparties defaulting and the resulting losses). The computation of the ECL also consider the use of reasonable and supportable forward-looking information, which is based on assumptions for the future movement of different economic drivers and how these drivers will affect each other that may result in different levels of loss allowance.

Significant factors affecting the estimates on the ECL model include:

- internal rating matrix which determines the PD to be assigned to a financial asset;
- criteria for assessing if there has been a SICR and when a financial asset will be transferred between the three stages;
- the Company's definition of default for different segments of credit exposures that considers the regulatory requirements;
- establishing groups of similar financial assets (i.e., segmentation) for the purposes of measuring ECL on a collective basis;
- establishment of LGD parameters based on historical recovery rates of claims against defaulted counterparties across different group of financial instruments; and,
- establishing the number and relative weightings of forward-looking scenarios for each type of product/market and the associated ECL.

The explanation of inputs, assumptions and estimation techniques used in measuring ECL and the analysis of the allowance for ECL on various groups of financial instruments is further discussed in Note 4.2.

#### (b) Impairment of Loans and Receivables

The Company reviews its loans and receivables portfolio to assess impairment at least on an annual basis. In determining whether an impairment loss should be recognized in profit or loss, the Company makes judgment as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from the portfolio before the decrease can be identified with an individual item in that portfolio. This evidence may include observable data indicating that there has been an adverse change

in the payment status of borrowers or issuers in a group, or national or local economic conditions that correlates with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

The carrying value of loans and receivables and the analysis of allowance for impairment on such financial assets are shown in Note 8.

#### (c) Estimation of Useful Lives of Investment Properties and Property and Equipment

The Company estimates the useful lives of investment properties and property and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of investment properties and other assets are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

The carrying amounts of investment properties and property and equipment are analyzed in Notes 10 and 11, respectively. Based on management's assessment as at December 31, 2021 and 2020, there is no change in estimated useful lives of those assets during those years. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

#### (d) Fair Value Measurements of Investment Properties and Other Properties Acquired

The Company's investment properties and other properties acquired consist of parcels of land and buildings and machineries and other equipment which are held for capital appreciation or held under operating lease agreements, and are measured using the cost model. The estimated fair values of investment properties and other properties acquired as disclosed in Note 6.3 are determined on the basis of appraisals conducted by in-house and independent professional appraisers applying the relevant valuation methodologies as discussed therein.

For investment properties with appraisal conducted prior to the end of the current reporting period, management determines whether there are significant circumstances during the intervening period that may require adjustments or changes in the disclosure of fair value of those properties.

A significant change in key inputs and sources of information used in the determination of the fair value disclosed for those assets may result in an adjustment in the carrying amount of the assets reported in the financial statements if their fair value will indicate evidence of impairment.

#### (e) Determination of Realizable Amount of Deferred Tax Assets

The Company reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Management assessed that the deferred tax assets recognized as at December 31, 2021 and 2020 will be fully utilized in the coming years. The carrying value of deferred tax assets as of those dates is disclosed in Note 19.

### (f) Impairment of Non-financial Assets

In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 2.13). Though management believes that the assumptions used in the estimation of fair values reflected in the financial statements are appropriate and reasonable, significant changes in those assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

Impairment losses recognized on Investment Properties and Property and Equipment are discussed in Notes 10 and 11, respectively.

#### 4. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company is exposed to a variety of financial risks which result from both its operating, investing and financing activities and the business in which it operates.

The Company's risk management is coordinated with its parent company, in close cooperation with the Board of Directors, and focuses on actively securing the Company's short to medium-term cash flows by minimizing the exposure to financial markets.

The Company does not engage in the trading of financial assets for speculative purposes nor does it write options. The significant financial risks to which the Company is exposed to are described below and in the succeeding pages.

#### 4.1 Interest Rate Risk

Interest rate risk arises from the differences between the timing of the rate changes and the timing of cash flows (repricing risk). At December 31, 2021 and 2020, the Company is exposed to changes in market interest rates through its cash and cash equivalents, loans and receivables and bills payable. All other financial assets and financial liabilities are non-interest bearing.

The Company's cash and cash equivalents are subject to insignificant risk of changes in value. Loans and receivables and bills payable have fixed interest rates throughout their short-term durations and are not sensitive to prevailing market rate fluctuations.

The Company carefully analyzes interest rate risk exposure based on the interest rate gap of its portfolio of cash and cash equivalents, loans and receivables and bills payable. The focus of the analysis is the impact of changes in interest rates of its interest sensitive liabilities relative to the fixed interest rate for its loans and receivables. The Company ensures that its loanable funds are offered to borrowers at a reasonable price and interest which would give favorable interest margin over the term of the instruments. In certain

cases, the Company will reprice its loans and leases depending on the agreement with customers and/or market price.

The interest rate gap analyses as of December 31, 2021 and 2020 are presented below.

	One to Three Months	Three Months to One Year	One to Five Years	More Than Five Years	Total
Assets:					
Cash and cash					
equivalents	161,078,923	0	0	0	161,078,923
Loans and					
receivables*	120,749,694	141,158,209	1,130,124,950	555,781,558	1,947,814,411
	281,828,617	141,158,209	1,130,124,950	555,781,558	2,108,893,334
Liability:					
Bills payable	180,000,000	0	0	0	180,000,000
Periodic gap	101,828,617	141,158,209	1,130,124,950	555,781,558	1,928,893,334
Cumulative gap	101,828,617	242,986,826	1,373,111,776	1,928,893,334	1,928,893,334

	One to Three Months	Three Months to One Year	One to Five Years	More Than Five Years	Total
Assets:					
Cash and cash					
equivalents	154,056,103	0	0	0	154,056,103
Loans and					
receivables*	403,963,714	213,698,967	774,972,193	1,023,927,411	2,416,562,285
	558,019,817	213,698,967	774,972,193	1,023,927,411	2,570,618,388
Liability:	, ,				, , ,
•				0	
Bills payable	652,083,333	0	0		652,083,333
Periodic gap	(94,063,516)	213,698,967	774,972,193	1,023,927,411	1,918,535,055
Cumulative gap	(94,063,516)	119,635,451	894,607,644	1,918,535,055	1,918,535,055

<sup>\*</sup>Loans and receivables subjected to credit risk assessments exclude residual value, deferred leasing income, unearned finance income, capitalized interest and other charges, other receivables and allowance for credit and impairment losses.

### 4.2 Credit Risk

Credit risk is the risk of financial loss if a counterparty to a financial instrument may fail to meet its contractual obligations to the Company. Credit risk is found in all activities where success depends on counterparty, issuer or borrower performance. It arises any time when the Company funds are extended, committed, invested or otherwise exposed through actual or implied contractual agreements, whether reflected on or off the statements of financial position. Credit risk is not limited to the loan portfolio. The Company uses risk asset acceptance criteria when initially considering a prospect. When the prospect does not meet these criteria, the Company normally does not further pursue the account. When the prospect passes the criteria, the Company performs qualitative and quantitative analyses to determine creditworthiness of the prospect. The qualitative analysis includes evaluation of the borrower's ownership, management, product, production/process, industry, security and collateral, suppliers, customers, etc. The quantitative analysis includes review of past and present financial condition and future expectations based on assumptions and projections.

The Company is also required to follow rules and regulations of the BSP on directors, officers, stockholders and related interests (DOSRI), single borrower's limit, account classification, general and specific loan reserve policy and others. With respect to bank deposits, the Company's BOD approves the banks with which the Company shall deal with.

#### (a) Credit Risk Assessment

The Company's credit risk assessment is performed based on the different segments of financial asset portfolio such as lease contract, loans and finance receivables. The Company also established credit risk assessment procedures for sales contract receivables and other risk assets including accounts receivables.

Loans, regardless if the accounts have been fully paid, extended or renewed in subsequent year or period, are subjected to evaluation for possible losses. The Company's estimation of credit exposure for risk management purposes is complex and requires the use of models, as the exposure varies with changes in market conditions (or industry performance), expected cash flows, and the passage of time. The assessment of credit risk of a portfolio of assets requires further estimations as to the PDs occurring, of the associated loss ratios, and of default correlations between counterparties; accordingly, such credit risk is measured using PD, LGD, and EAD, for purposes of measuring ECL.

The Company uses its 10-grade internal credit risk rating system (ICRRS) to determine any evidence of potential deterioration in the quality of an instrument that take into consideration both quantitative and qualitative criteria. The rating system classifies performing accounts from a scale of one indicating an extremely strong capacity of the counterparty to meet financial commitments down to ratings lower than seven demonstrating weakness in the counterparty's economic and financial condition that could lead to payment default on financial commitments. The model on risk ratings is assessed and updated regularly. Validation of the risk rating is performed by the Risk Management Division to maintain accurate and consistent risk ratings across the credit portfolio. Past due accounts and those that exhibit the characteristics of classified loans shall be risk-rated following the guidelines on credit classification per BSP Manual of Regulations for Non-Bank Financial Institutions and under Section 4178Q, i.e., Especially Mentioned, Substandard, Doubtful or Loss. These guidelines are used by the Company to assign the individually assessed loan within a particular portfolio segment to a specific stage category under the PFRS 9 loan impairment standards (i.e., Stage 1, 2, 3).

In the process of applying the Company's ICRRS in determining indications of impairment on the loans and receivables, the Company analyzes the credit quality of the borrowers and counterparties through a set of criteria and rating scale classified into the following:

Credit Quality	ICRR System Grade	Description
High grade	1	Excellent
	2	Strong
Standard grade	3	Good
	4	Satisfactory
	5	Acceptable
	6	Watchlist

Credit Quality	ICRR System Grade	Description
Substandard grade	7	Especially mentioned
	8	Substandard
Impaired	9	Doubtful
	10	Loss

- (1) Excellent The rating is given to a borrower with a very low probability of going into default in the coming year. The borrower has a high degree of stability, substance and diversity and has access to public markets to raise substantial amounts of funds at any time; has a very strong debt service capacity and has conservative balance sheet leverage. The track record of the borrower in terms of profit is very good and exhibits highest quality under virtually all economic conditions.
- (2) Strong This rating is given to borrowers with low probability of going into default in the coming year. Normally has a comfortable degree of stability, substance and diversity. Under normal market conditions, borrower has good access to public markets to raise funds. Borrower has a strong market and financial position with a history of successful performance. Overall debt service capacity is deemed very strong; critical balance sheet ratios are conservative.
- (3) Good This rating is given to smaller corporations with limited access to public capital markets or to alternative financial markets. Probability of default is quite low and it bears some degree of stability and substance. However, borrower may be susceptible to cyclical changes and more concentration of business risk, by product or by market. Typical for this type of borrower is the combination of comfortable asset protection and an acceptable balance sheet structure.

The debt service capacity of the borrower is strong and has reported profits for the past three years and is expected to be profitable again in the current year.

- (4) Satisfactory This rating is given to a borrower where clear risk elements exist, the probability of default is somewhat greater and normally has limited access to public markets. The probability is reflected in volatility of earnings and overall performance. The borrower should be able to withstand normal business cycles, but any prolonged unfavorable economic period would create deterioration beyond acceptable levels. The borrower has the combination of reasonably sound asset and cash flow protection with adequate debt service capacity and has reported profits in the past year and is expected to report a profit in the current year.
- (5) Acceptable This rating is given to a borrower whose risk elements are sufficiently pronounced to withstand normal business cycles but any prolonged unfavorable economic and/or market period would create an immediate deterioration beyond acceptable levels. The risk to this borrower is still acceptable as there is sufficient cash flow either historically or expected for the future; new business or projected finance transaction; an existing borrower where the nature of the exposure represents a higher risk because of extraordinary developments but for which a decreasing risk within an acceptable period can be expected.
- (6) Watchlist This rating is given to a borrower which incurs net losses and has salient financial weaknesses, specifically in profitability, reflected on its financial

statements. Credit exposure is not at risk of loss at the moment but performance of the borrower has weakened and unless present trends are reversed, could lead to losses.

- (7) Especially Mentioned This rating is given to a borrower that exhibits potential weaknesses that deserve management's close attention. No immediate threat to the repayment of the loan exists through normal course of business but factors may exist that could adversely affect the credit worthiness of the borrower.
- (8) Substandard This rating is given to a borrower where repayment of the loan, through normal course of business, may be in jeopardy due to adverse events. There exists the possibility of future losses to the institution unless given closer supervision.
- (9) Doubtful This rating is given to a borrower who is unable or unwilling to service debt over an extended period of time and near future prospects of orderly debt service is doubtful. Existing facts, conditions, and values make full collection or liquidation highly improbable and in which substantial loss is probable.
- (10) Loss This rating is given to a borrower whose loans or portions thereof are considered uncollectible. The collectible amount, with no collateral or which collateral is of little value, is difficult to measure and more practical to write-off than to defer even though partial recovery may be obtained in the future.

# (b) Exposure to Credit Risk

The amount of loans and receivables, net of any allowances for impairment and unearned discount and interest, cash and cash equivalents and refundable deposits recorded in the statements of financial position represent the Company's maximum exposure to credit risk without taking into account the value of any collateral obtained.

The Company's financial assets subject to credit risks are categorized under loans and receivables and are broken down as follows:

	Note	2021	2020
Cash and cash equivalents	7	161,078,923	154,056,103
Loans and receivables	8	1,717,706,338	2,207,177,946
Refundable deposits	12	998,369	918,451
		1,879,783,630	2,362,152,500

As part of Company policy, bank deposits are only maintained with reputable financial institutions. Cash in banks which are insured by the PDIC up to a maximum coverage of P0.50 million per depositor per banking institution, as provided for under R.A. No. 9576, *Amendment to Charter of PDIC*, are still subjected to credit risk.

The tables below show the credit quality per class of loans and receivables, based on the Company's rating system (gross of allowance for credit and impairment losses and unearned discounts) as of December 31, 2021.

	Stage 1	Stage 2	Stage 3	Total
Danai sablaa fuum				
Receivables from				
customers:				
High Grade	1,699,394			1,699,394
Standard Grade	672,390,638	113,605,336	593,910	786,589,884
Substandard Grade		351,271,777	75,996,206	427,267,983
Impaired			732,257,150	732,257,150
	674,090,032	464,877,113	808,847,266	1,947,814,411
Other receivables:				
High Grade	11,534,272			11,534,272
Standard Grade	1,717,465	1,187,887	22,139	2,927,491
Substandard Grade		47,609,664	5,417,311	53,026,975
Impaired			4,042,706	4,042,706
	13,251,737	48,797,551	9,482,155	71,531,444
	687,341,769	513,674,664	818,329,421	2,019,345,855

Movements during 2021 for receivables from customers and other receivables follow:

	Stage 1	Stage 2	Stage 3	Total
Receivables from customers:				
Balance at January 1,2021	876,474,062	662,841,304	877.246.919	2,416,562,285
New assets originated or	070,474,002	002,041,004	077,240,313	2,410,302,203
purchased	462,341,083			
Assets derecognized or	102,011,000			
repaid	(553,300,604)	(325,053,456)	(52,734,897)	(931,088,957)
Amounts written off	, , , ,	( , , ,	, , ,	, , ,
Transfer to/(from) Stage 1	(111,424,509)			(111,424,509)
Transfer to/(from) Stage 2	, , ,	127,089,265		127,089,265
Transfer to/(from) Stage 3		, ,	(15,664,756)	(15,664,756)
	674,090,032	464,877,113	808,847,266	1,947,814,411
Other receivables:				
Balance at January 1,2021	57,394,474	4,124,094	678,380	62,196,948
New assets originated or				
purchased	75,742,386			75,742,386
Assets derecognized or				
repaid	(69,807,598)	3,399,707		(66,407,891)
Amounts written off				
Transfer to/(from) Stage 1	(50,077,526)			(50,077,526)
Transfer to/(from) Stage 2		41,273,750		41,273,750
Transfer to/(from) Stage 3			8,803,777	8,803,777
	13,251,736	48,797,551	9,482,157	71,531,444
	687,341,768	513,674,664	818,329,423	2,019,345,855

An analysis of changes in the ECL allowances in 2021 is as follows:

	Stage 1	Stage 2	Stage 3	Total
Receivables from customers:				
Balance at January 1, 2021	20,999,769	30,513,313	325,108,435	376,621,517
Provisions (reversals)			24,679,286	24,679,286

	Stage 1	Stage 2	Stage 3	Total
Reclassifications/reallocation			(1,798,260)	(1,798,260)
Amounts written off				
Transfer to/(from) Stage 1	(13,882,293)			(13,882,293)
Transfer to/(from) Stage 2		12,862,680		12,862,680
Transfer to/(from) Stage 3			1,019,613	1,019,613
	7,117,476	43,375,993	349,009,074	399,502,543
Other Receivables				
Balance at January 1, 2021	36,997		2,410,699	2,447,696
Provisions (reversals)			1,300,417	1,300,417
Reclassifications/reallocation	160	3,505,776	847,356	4,353,292
Amounts written off				
Transfer to/(from) Stage 1	79,047			79,047
Transfer to/(from) Stage 2		265,615		265,615
Transfer to/(from) Stage 3			(344,660)	(344,660)
	116,204	3,771,391	4,213,812	8,101,407
	7,233,680	47,147,384	353,222,884	407,603,950

The breakdown of provision (recovery) for impairment losses for the period December 31, 2021 is shown below.

	Stage 1	Stage 2	Stage 3	Total
Receivables from customers	(13,882,293)	12,862,680	25,698,899	24,679,286
Other Receivables	79,047	265,615	955,755	1,300,417
	(13,803,246)	13,128,295	26,654,654	25,979,703

The amounts of "Transfers to (from)" include the changes in the ECL on the exposures transferred from one stage to another during the year.

In response to the impact of COVID-19 pandemic, the company granted its customers the mandatory reliefs provided by the government under the Republic Act No. 11469 or the "Bayanihan to Heal as One Act" (Bayanihan 1) and the Republic Act No. 11494 or the "Bayanihan to Recover as One Act" (Bayanihan 2).

# (c) Collateral Held as Security and Other Credit Enhancements

The Company holds collateral against loans and receivables in the form of mortgage interests over property. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated, except when a loan is individually assessed as impaired.

	2021	2020
For neither past due but not impaired		
Chattel mortgage	201,328,700	313,011,467
Real estate mortgage	0	6,577,747
Finance lease	164,515,360	323,430,929

	2021	2020
For impaired		
Chattel mortgage	20,294,667	109,724,854
Real estate mortgage	0	9,149,760
Finance lease	43,786,000	106,380,690
For under litigation		
Chattel mortgage	0	1,339,125
Real estate mortgage	0	1,067,400
Finance lease	131,041,000	6,528,438
	560,965,727	877,210,410

#### (d) Concentrations of Credit Risk

The Company monitors concentrations of credit risk by sector. An analysis of concentrations of credit risk at the reporting date is shown below.

	Cash and Cash	Cash and Cash Equivalents		Receivables
	2021	2020	2021	2020
Concentration by sector:				
Financial institutions	161,078,923	154,056,103		
Trading/Commercial			627,017,330	723,176,591
Manufacturing			293,256,272	344,164,360
Services			136,751,795	193,680,785
Others			890,789,014	1,155,540,549
	161,078,923	154,056,103	1,947,814,411	2,416,562,285

<sup>\*</sup>Loans and receivables subjected to credit risk assessments exclude residual value, deferred leasing income, unearned finance income, capitalized interest and other charges, other receivables and allowance for credit and impairment losses.

The Company maintains a general policy of avoiding excessive exposure in any particular sector of the Philippine economy. The Company actively seeks to increase its exposure in industry sectors, which it believes to possess attractive growth opportunities. Conversely, it actively seeks to reduce its exposure in industry sectors where growth potential is minimal.

#### 4.3 Liquidity Risk

Liquidity risk is the current and prospective risk to earnings or capital arising from the Company's inability to meet its obligations when they become due without incurring unacceptable losses. The Company manages this risk by widening its money market customer base, maintaining adequate credit facilities with banks, and following guidelines set by the BSP on statutory and liquidity reserve policy.

As at December 31, 2021 and 2020, the Company's financial liabilities (except tax-related liabilities) have contractual maturities which are presented in the succeeding page.

			2021	
	One to three months	More than three months to one year	More than one year to three years	Total
Bills payable	180,000,000	0	0	180,000,000
Accrued expenses and other liabilities	60,925,215	10,895,655	205,008,929	276,829,799
Deposit on lease				
contracts	26,254,391	45,632,826	126,763,477	198,650,694
	267,179,606	56,528,481	331,772,406	655,480,493

			2020	
	One to three months	More than three months to one year	More than one year to three years	Total
Bills payable	652,083,333	0	0	652,083,333
Accrued expenses and other liabilities Deposit on lease	297,197,552	4,619,217	2,415,505	304,232,274
contracts	17,344,585	41,441,204	176,591,607	235,377,396
	966,625,470	46,060,421	179,007,112	1,191,693,003

The contractual maturities reflect the gross cash flows, which may differ from the carrying values of the liabilities at the reporting date.

# 5. CATEGORIES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIALLIABILITIES

# 5.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the statements of financial position, at amortized cost, are shown below.

		202	21	20	20
Financial Assets	Note	Carrying Amount	Fair Values	Carrying Amount	Fair Values
Cash and cash					
equivalents	7	161,078,923	161,078,923	154,056,103	154,056,103
Loans and					
receivables	8	1,717,706,338	1,658,447,028	2,207,177,946	2,208,684,295
Refundable deposits	12	998,369	998,369	918,451	918,451
		1,879,783,630	1,879,783,630	2,362,152,500	2,363,658,849
Financial Liabilities					
Bills payable	13	180,000,000	180,000,000	652,083,333	652,083,333
Accounts payables					
and other liabilities	14	276,829,799	276,829,799	304,232,274	304,232,274
Deposit on lease		-,,	.,,	, , ,	, , ,
contracts	8	198,650,694	198,650,694	235,377,396	235,377,396
		655,480,493	655,480,493	1,191,693,003	1,191,693,003

See Notes 2.4 and 2.8 for the description of the accounting policies for each category of financial instruments. A description of the Company's risk management objectives and policies for financial instruments is provided in Note 4.

### 5.2 Offsetting Financial Assets and Financial Liabilities

The Company has not set-off financial instruments in 2021 and 2021 and does not have relevant offsetting arrangements. Currently, financial assets and financial liabilities are settled on a gross basis; however, each party of the lease agreement will have the option to settle such amount on a net basis in the event of default of the other party. As such, the Company's lease contract receivables from the lessees, net of deferred leasing income and allowance for impairment, amounting to P685.90 million and P 948.54million as of December 31, 2021 and 2020, respectively, can be offset by the amount of deposits on lease contracts amounting to P198.65 million and P235.38 million as of December 31, 2021 and 2020, respectively. The balance of lease contract receivables, net of deposits on lease contracts, amounted to P487.25 million and P713.16 million as of December 31, 2021 and 2020, respectively.

#### 6. FAIR VALUE MEASUREMENT AND DISCLOSURE

# 6.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For financial assets which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Company uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

Management considers that the carrying values of financial assets, such as cash and cash equivalents, loans and other receivables and refundable deposits, and financial liabilities such as accounts payables and other liabilities approximates the fair values either because these financial instruments are short-term in nature or the effect of discounting for those with maturities of more than one year is not material.

# 6.2 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The table below summarizes the fair value hierarchy of the Company's financial assets and financial liabilities which are not measured at fair value in the statements of financial position but for which fair value is disclosed as of December 31.

			2021	
Financial Assets	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	161,078,923			161,078,923
Loans and receivables			1,719,172,814	1,719,172,814
Refundable deposits			998,369	998,369
	161,078,923	0	1,720,171,183	1,881,250,106
Financial Liabilities				
Bills payable			180,000,000	180,000,000
Accounts payables and other liabilities			276,829,799	276,829,799
Deposit on lease contracts			198,650,694	198,650,694
			655,480,493	655,480,493

			2020	
Financial Assets	Level 1	Level 2	Level 3	Total
Cash and cash equivalents	154,056,103			154,056,103
Loans and receivables			2,208,684,295	2,208,684,295
Refundable deposits			918,451	918,451
	154,056,103		2,209,602,746	2,363,658,849
Financial Liabilities				
Bills payable			652,083,333	652,083,333
Accounts payables and other I	iabilities		304,232,274	304,232,274
Deposit on lease contracts			235,377,396	235,377,396
			1,191,693,003	1,191,693,003

For financial asset with fair values included in Level 1, management considers that the carrying amounts of these instruments approximate their fair values due to their short duration.

The fair values of the financial assets and financial liabilities included in Level 3, which are not traded in an active market, are determined based on the expected cash flows of the underlying asset or liability based on the instrument where the significant inputs required to determine the fair value of such instruments are not based on observable market data.

#### 6.3 Fair Value Measurement of Non-financial Assets

The table below shows the Levels within the hierarchy of assets classified as investment properties and other properties acquired measured at fair value as at December 31.

			2021	
	Level 1	Level 2	Level 3	Total
Investment property:				
Land			118,692,116	118,692,116
Building			34,693,000	34,693,000
			153,385,116	153,385,116
Other properties acquired:				
Machineries and other equipment			22,767,500	22,767,500
			176,152,616	176,152,616
			2020	
	Level 1	Level 2	Level 3	Total
Investment property:				
Land			51,714,200	51,714,200
Building			34,693,000	34,693,000
			86,407,200	86,407,200
Other properties acquired:				
Machineries and other equipment			25,650,500	25,650,500
			112,057,700	112,057,700

The basis in determining the fair value of the Company's land, and buildings and related improvements classified as Investment Properties and machineries and other equipment classified as Other properties acquired under Other Assets account are based on the appraisals performed by internal appraisers with appropriate qualifications and recent experience in the valuation of similar properties in the relevant locations (see Notes 10 and 12).

To some extent, the valuation process was conducted by the appraiser in discussion with the Company's management with respect to the determination of the inputs such as the size, age, and condition of the land and building and improvements, and the comparable prices in the corresponding property location.

In estimating the fair value of these properties, management takes into account the market participant's ability to generate economic benefits by using the assets in their highest and best use. Based on management assessment, the best use of the Company's non-financial assets indicated above is their current use.

The fair value of these non-financial assets were determined based on the following approaches:

# (a) Fair Value Measurement for Land

The fair value of land was derived using market data (direct sales comparison) approach where the value of the land is based on sales and listings of comparable properties registered within the vicinity. The market data approach relies on the comparison of recent sale transactions or offerings of similar properties which have occurred and/or offered with close proximity to the subject property. The technique of this approach requires adjustments to sales and listings by considering the elements of comparison such as real property rights conveyed, conditions of sale, market conditions, location, physical condition and amenities.

# (b) Fair Value Measurement of Machineries and Other Equipment

The fair value of the transportation and other equipment was determined based on the appraisal report of independent appraisers. Fair value was determined based on the replacement cost of an asset with an equally satisfactorily substitute asset which is normally derived from the current acquisition cost of a similar asset, new or used, or of an equivalent productive capacity or service potential.

#### 7. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components as of December 31:

	2021	2020
Cash in banks	161,073,923	154,051,103
Cash on hand	5,000	5,000
	161,078,923	154,056,103

Cash in banks generally earn interest at rates based on daily bank deposit rates.

In 2021 and 2020, interest income recognized from cash and cash equivalents amounted to P106,991 and P270,766, respectively, and is presented as part of Interest Income in the statements of income.

# 8. LOANS AND RECEIVABLES

This account is composed of the following:

	2021	2020
Receivables from customers:		
Lease contracts receivables	612,859,560	885,270,552
Residual value of leased properties	191,031,672	230,753,280
Deferred leasing income	(71,749,753)	(106,586,000)
Less: Allowance for credit and impairment losses	(44,307,156)	(51,563,331)
General Loan Loss Provision	(1,940,202)	(9,333,711)

	2021	2020
	685,894,121	948,540,790
Loans receivable	649,178,060	903,154,793
Less: Allowance for credit and impairment losses	(46,918,232)	(39,200,785)
General Loan Loss Provision	(4,699,536)	(10,644,198)
	597,560,292	853,309,810
Finance receivables:		
Check discounting	80,095,781	134,097,701
Invoice discounting	210,101,005	228,330,246
Unearned finance income:		
Check discounting	0	(441,442)
Invoice discounting	(863,541)	(1,165,892)
Less: Allowance for credit and impairment losses	(166,589,093)	(172,593,540)
General Loan Loss Provision	(168,239)	(1,021,860)
	122,575,913	187,205,213
Restructured receivables	395,580,005	265,708,993
Residual value of leased properties		
under restructured receivables	7,619,022	4,174,222
Capitalized interest and other charges	(20,072,967)	(19,246,242)
Less: Allowance for credit and impairment losses	(134,570,587)	(92,264,092)
General Loan Loss Provision	(309,499)	0
	248,245,974	158,372,881
011		
Other receivables:	7.050.000	0.050.440
Sales contracts receivable	7,959,026	6,050,448
Accounts receivable	5,257,464	5,987,892
Accrued interest receivable	55,324,437	46,809,304
Others	2,990,517	3,349,304
Less: Allowance for credit and impairment losses	(7,985,086)	(2,410,669)
General Loan Loss Provision	(116,320)	(36,997)
	63,430,038	59,749,252
	1,717,706,338	2,207,177,946

Lease contracts receivable are due in monthly installments with terms ranging from one to five years. These are broken down as follows:

-	2021	2020
Lease contracts receivable:		
Due within one year	150,193,286	92,599,722
Due beyond one year but not beyond five years	462,666,274	792,670,830
	612,859,560	885,270,552
Residual value of leased properties:		
Due within one year	71,887,994	58,472,894
Due beyond one year but not beyond five years	121,438,678	172,280,386
	191,031,672	230,753,280
Gross investment in lease contract receivable	803,891,232	1,116,023,832
Less: Deferred leasing income	(71,749,753)	(106,586,000)
Net investment in lease contracts receivable	732,141,479	1,009,437,832

The net investment in lease contracts receivable by contractual maturity dates are analyzed as follows:

	2021	2020
Due within one year	204,857,571	144,663,268
Due beyond one year but not beyond five years	527,283,908	864,774,564
	732,141,479	1,009,437,832

As at December 31, 2021 and 2020, residual value of leased properties amounting to P198.65 million and P234.93 million, respectively, pertains to the estimated proceeds from the disposals of the leased asset at the end of the lease term, which approximates the amount of guaranty deposit paid by the lessee at the inception of the lease as presented in Deposit on Lease Contracts in the statements of financial position. At the end of the lease term, the lessee may apply this deposit as payment for the residual value of the property.

Lease contracts receivable earn annual interest at rates ranging from seven per cent to 18 per cent and seven per cent to 13.50 per cent in 2021 and 2020, respectively. The Company recognized interest income from lease contracts receivable amounting to P49.53 million and P83.14 million in 2021 and 2020, respectively, and is presented as Leasing Income under Revenues in the statements of income.

Loans receivable are secured commercial loans extended by the Company for financing acquisitions of properties and equipment. Loans receivable earn annual interest rates ranging from seven per cent to 16 per cent and seven per cent to 15 per cent in 2021 and 2020, respectively.

Loans receivable by contractual maturity dates is analyzed as follows:

	2021	2020
Due within one year	78,066,519	83,509,200
Due beyond one year but not beyond five years	571,111,541	819,645,593
	649,178,060	903,154,793

Restructured receivables earn annual interest at rates ranging from seven per cent to 18 per cent and seven per cent to 12 per cent in 2021 and 2020 respectively.

The breakdown of the Company's interest income follows:

	Note	2021	2020
Finance receivables		7,843,835	28,908,819
Loans receivable		69,796,284	93,931,603
Restructured receivables		16,470,607	8,173,916
Sales contract receivable		454,465	713,021
Cash in banks	5	106,991	270,766
		94,672,182	131,998,125

As at December 31, 2021 and 2020 non-performing loans (NPLs) not fully covered by allowance for credit losses amounted to P647.28 million and P453.69 million, respectively.

As at December 31, 2021 and 2020, secured and unsecured NPLs follow:

	2021	2020
Secured	555,886,233	446,779,956
Unsecured	245,344,975	6,909,001
	801,231,807	453,688,957

Generally, NPLs refer to loans whose principal and/or interest is unpaid for 30 days or more after due date or after they have become past due in accordance with existing BSP rules and regulations. This shall apply to loans payable in lump sum and loans payable in quarterly, semi-annual, or annual installments, in which case, the total outstanding balance thereof shall be considered non-performing.

Due to the impact of COVID-19 pandemic, Gross amount of loan receivables, classified as NPLs, amounting to P479.3 million were included in the relief approved by the BSP relief for five-year staggered booking of its ECL. The related ECL for these accounts amounted to P25.2 million.

In the case of receivables that are payable in monthly installments, the total outstanding balance thereof shall be considered non-performing when three or more installments are in arrears. In the case of receivables that are payable in weekly, or semi-monthly installments, the total outstanding balance thereof shall be considered non-performing at the same time that they become past due in accordance with existing BSP regulations, i.e., the entire outstanding balance of the receivable shall be considered as past due when the total amount of arrearages reaches more than 10 per cent of the total receivable balance.

A loan which is restructured shall be considered non-performing except when as of restructuring date:

- (1) with updated principal and interest payments; and,
- (2) fully-secured by real estate with loan value of up to 60 per cent of the appraised value of the real estate security and the insured improvements thereon, and such other first-class collaterals as may be deemed appropriate by the Monetary Board. Provided, that a restructured loan, with or without capitalized interest, must be yielding a rate of interest equal to or greater than the Company's average cost of funds at the date of restructuring, otherwise, it shall be considered non-performing.

The restoration to a performing loan shall only be effective after a satisfactory track record of payments of the required amortizations of principal and/or interest has been established.

For this purpose, a satisfactory track record of payments of principal and/or interest shall mean three consecutive payments of the required amortizations of principal and/or interest have been made.

However, in the case of a restructured loan with capitalized interest but not fully secured by real estate with loan value of up to 60 per cent of the appraised value of the real estate security and the insured improvements thereon or other first-class collaterals, six

consecutive payments of the required amortizations of principal and/or interest must have been made.

A restructured loan which has been restored to a performing loan status shall be immediately considered non-performing in case of default of any principal or interest payment.

A reconciliation of the allowance for credit losses for loans and receivables by class follows:

	Lease Contract Receivables	Loans Receivables	Finance Receivables	Restructured Receivables	Other Receivables	Total
At January 1, 2021	60,897,042	49,844,983	173,615,400	92,264,093	2,447,696	379,069,214
Losses (reversals) Reclassifications/				24,892,167	136,792	25,028,959
reallocation	(14,653,746)	1,768,868	(6,898,016)	17,771,752	5,516,917	3,505,778
At December 31, 2021	46,243,295	51,613,850	166,717,384	134,928,014	8,101,405	407,603,950
At January 1, 2020	29,532,245	53,999,740	177,332,826	68,702,902	1,544,659	331,112,372
Losses (reversals) Reclassifications/				49,312,208	4,339,729	53,651,937
reallocation	31,364,797	(4,154,757)	(3,717,426)	(25,751,017)	(3,436,692)	(5,695,095)
At December 31, 2020	60,897,042	49,844,983	173,615,400	92,264,093	2,447,696	379,069,214

The management reassessed the required allowance to cover significant losses as at December 31, 2021 and recognized the required ECL based on PFRS 9 at P407.60million. Relief for unbooked ECL were approved by the BSP for staggered booking for maximum of five years. (See Note 2.1)

#### 9. INVESTMENT IN A SUBSIDIARY

Investment in a subsidiary pertains to investment in UFEC, a wholly owned subsidiary of the Company, with a carrying amount of P6.01 million and P5.83 million at December 31, 2021 and 2020, respectively, which is accounted for at equity method.

BSP has regulated the foreign exchange market which resulted to stringent regulations affecting the business operations of foreign exchange corporations that led to the suspension of the UFEC's commercial operations in 2004. The dissolution of UFEC was approved on March 4, 2021 by amendment of its Articles of Incorporation by shortening its corporate life until December 31, 2023.

The movements in the carrying amount of investment in a subsidiary as of December 31, which is accounted for under the equity method, is shown below.

	2021	2020
Cost	4,025,000	4,025,000
Accumulated share in net profit:		
Balance at beginning of the year	1,622,009	1,461,456
Share in net profit	162,270	160,553
Balance at end of the year	1,784,279	1,622,009

	2021	2020
Accumulated share in other comprehensive		
income:		
Balance at beginning of the year	184,000	201,000
Share in other comprehensive income	13,500	(17,000)
Balance at end of the year	197,500	184,000
Carrying amount of investment	6,006,780	5,831,009

#### 10. INVESTMENT PROPERTIES

The Company's investment properties include buildings and several parcels of land, which are held for investment purposes only and not for sale within 12 months from the end of the reporting period nor used in the Company's daily operations. Real estate tax on investment property for each year was recognized as a related expense in 2021 and 2020. There was no income recognized related to these assets in 2021 and 2020.

The carrying amounts of investment properties presented in the statements of financial position as at December 31, 2021 and 2020 are shown below.

	2021	2020
Cost	74,184,129	81,227,441
Accumulated depreciation	(7,643,502)	(5,618,802)
Accumulated impairment	(2,682,536)	(4,530,499)
Net carrying amount	63,858,091	71,078,140

A reconciliation of the carrying amounts of investment properties at the beginning and end of 2021 and 2020 is shown below.

	2021	2020
Balance at beginning of the year	71,078,140	79,896,222
Additions	0	278,400
Reallocation of impairment	(90,150)	(1,382,522)
Depreciation	(2,024,700)	(2,024,700)
Disposals	(5,105,199)	(5,689,260)
Balance at end of the year	63,858,091	71,078,140

The aggregate appraised values of the investment properties as at December 31, 2021 and 2020 are P153.39 million and P86.42 million, respectively. Other information about the fair value measurement and disclosures related to the investment properties are presented in Note 6.3.

Fair values which are market values for land and building and related improvements and reproduction cost for certain building and improvements have been determined based on valuations made by in-house and independent professional appraisers. Valuations were derived on the basis of recent sales of similar properties in the same area as the investment properties and taking into account the economic conditions prevailing at the time the valuations were made.

Gain on sale of investment properties amounted to P6.28 million and P.68 million in 2021 and 2020, respectively, and is presented as part of Gain on sale of assets acquired under the Other Income account in the statements of income (see Note 17.1).

# 11. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at the beginning and end of 2021 and 2020 are shown below:

	Furniture, Fixtures and Office Equipment	Transportation Equipment	Leasehold Improvement	Right of Use Asset	Total
December 31, 2021					
Cost Accumulated	4,647,899	1,786,450	8,577,343	2,538,081	17,549,773
Depreciation and amortization	(4,166,243)	(1,212,790)	(4,000,386)	0	(9,379,419)
Net Carrying Amount	481,656	573,660	4,576,957	2,538,081	8,170,354

	Furniture, Fixtures and Office Equipment	Transportation Equipment	Leasehold Improvement	Right of Use Asset	Total
December 31, 2020					
Cost	5,124,942	4,081,061	8,577,344	10,269,173	28,052,520
Accumulated					
Depreciation	(4,131,654)	(2,761,657)	(3,183,644)	0	(10,076,955)
and amortization					
Net Carrying					
Amount	993,288	1,319,404	5,393,700	10,269,173	17,975,565
January 1, 2020 Cost Accumulated Depreciation and	6,556,153	4,219,178	8,475,908	16,640,579	35,891,818
amortization	(4,883,468)	(2,306,175)	(2,347,463)	0	(9,537,106)
Net Carrying			, , , , ,		
Amount	1,672,685	1,913,003	6,128,445	16,640,579	26,354,712

A reconciliation of the carrying amounts of property and equipment at the beginning and end of 2021 and 2020 is shown below:

	Furniture, Fixtures and Office Equipment	Transportation Equipment	Leasehold Improvement	Right of Use Asset	Total
Balance at January 1, 2021 net of accumulated depreciation and amortization	993,288	1,319,404	5,393,700	10,269,173	17,975,565
Disposal		(267,062)			(267,062)

	Furniture, Fixtures and Office Equipment	Transportation Equipment	Leasehold Improvement	Right of Use Asset	Total
Reclassification Depreciation and amortization	(477,044)				(477,044)
charges for the year	(34,588)	(478,682)	(816,743)	(7,731,092)	(9,061,105)
Balance at December 31, 2021 net of accumulated depreciation and	404.000		4		
amortization	481,656	573,660	4,576,957	2,538,081	8,170,354
Balance at January 1, 2020 net of accumulated depreciation and amortization Additions Disposal	1,672,685 (38,740)	1,913,003 90,439 (16,704)	6,128,445 76,922 0	16,640,579 0 0	26,354,712 167,361 (55,444)
Reclassification Depreciation and amortization	(4)	0	0	0	(4)
charges for the year	(640,653	(667,334)	(811,667)	(6,371,406)	(8,491,060)
Balance at December 31, 2020 net of accumulated depreciation and	002 200	1 210 404	E 202 700	10 260 172	17 075 <b>5</b> 65
amortization	993,288	1,319,404	5,393,700	10,269,173	17,975,565

# 12. OTHER ASSETS

This account consists of:

	Note	2021	2020
Other properties acquired – net	12.1	13,477,013	27,193,086
Prepaid expenses		7,747,763	7,999,864
Refundable deposits		998,369	918,451
Others	12.2	6,632,561	5,314,552
		28,855,706	41,425,953

# 12.1 Other Properties Acquired

The movements of other properties acquired are presented below.

	Note	2021	2020
Cost			
Balance at beginning of year		65,232,720	68,786,220
Additions		470,000	3,819,000
Disposal		(24,750,000)	(7,372,500)
Balance at the end of year		40,952,720	65,232,720

	Note	2021	2020
Accumulated Depreciation			
Balance at the beginning of year		36,162,934	31,055,884
Depreciation during the year	17.2	10,300,698	12,479,549
Disposal		(19,874,999)	(7,372,499)
Balance at the end of year		26,588,633	36,162,934
Allowance for Impairment Losses			
Balance at the beginning of year		1,876,700	3,791,533
Reallocation		0	(1,914,833)
Impairment during the year	17.2	1,040,894	0
Disposal		(2,030,520)	0
Balance at the end of year		887,074	1,876,700
		13,477,013	27,193,086

In 2021 and 2020, the Company recognized net gain on foreclosure of other properties acquired amounting to P.070 million and P3.14 million, respectively, and presented under Gain on foreclosure under the Other Income account in the statements of income (see Note 17.1).

In addition, the Company reported a P3.91 million gain on sale of other properties acquired in 2021 and reported nil gain/loss on sale of other properties acquired in 2020. The amount of gain is presented as part of gain on sale of assets acquired under the Other Income account in the statements of income (see Note 17.1).

The aggregate appraised values of other properties acquired as of December 31, 2021 and 2020 are P22.77 million and P25.65 million, respectively. Other information about the fair value measurement and disclosures related to other properties acquired are presented in Note 6.3.

#### 12.2 Others

This account consists of the following:

	2021
Creditable Withholding Tax	6,043,820
Other Asset Software, net	367,600
Advance Rental	119,451
Intangible Assets	97,626
Other Investment	4,000
Other Non-Financial Items	64
	6,632,561

#### 13. BILLS PAYABLE

This account consists of borrowings from various banks which are unsecured in nature, have contractual maturities ranging from one month to three years.

The Company pays annual interest rates ranging from 5.5 per cent in 2021 and 6.5 per cent to 7.37 per cent in 2020. Interest expense from bills payable amounted to P19.27

million and P66.34 million in 2021 and 2020, respectively, and is presented as Interest Expense in the statements of income. Interest which remained unpaid as of December 31, 2021 and 2020 amounted to P.33 million and P3.52 million, respectively, and is presented as Accrued interest on bills payable under the Accounts Payables and Other Liabilities account in the statements of financial position (see Note 14).

#### 14. ACCOUNTS PAYABLES AND OTHER LIABILITIES

This account consists of the following as of December 31:

	Note	2021	2020
Dividends payable	16.3	200,000,000	200,000,000
Accounts payable		66,257,225	89,308,310
Accrued taxes and licenses		2,308,232	2,570,822
Withholding tax payable		257,758	370,939
Accrued interest on bills payable	13	334,583	3,521,260
Accrued other expenses		7,822,486	2,629,904
Lease liability		2,415,505	8,772,800
		279,395,789	307,174,035

Accounts payable consists of unreleased checks to suppliers of properties leased by borrowers and advances from customers received upon availment of a loan or lease contract which are used for notarial fees, appraisal fees, registration fees and other related expenses.

Accrued other expenses include management and other professional fees, rent and other expenses.

Lease liability was measured at the present value of the remaining lease payments, discounted using the incremental borrowing rate as of January 1, 2019. The average incremental borrowing rate applied to the lease liability was seven per cent.

The undiscounted maturity analysis of lease liabilities as at December 31, 2021 is as follows:

	Within 1 year	Two to Five years	Total
Lease Payments	3,168,603	0	3,168,603
Finance Charges	(753,098)	0	(756,098)
Net Present Value	2,415,505	0	2,415,505

#### 15. MATURITY ANALYSIS OF ASSETS AND LIABILITIES

The table below shows an analysis of assets and liabilities analyzed according to when they are expected to be recovered or settled.

		2021		2020			
	Within One Year	Beyond One Year	Total	Within One Year	Beyond One Year	Total	
Financial Assets							
Cash and cash equivalents	161,078,923	0	161,078,923	154,056,103	0	154,056,103	
Loans and receivables – gross	784,300,535	1,341,009,752	2,125,310,287	675,391,805	1,910,855,355	2,586,247,160	
Refundable deposits	0	998,369	998,369	0	918,451	918,451	
•	945,379,458	1,342,008,121	2,287,387,580	829,447,908	1,911,773,806	2,741,221,714	
Allowance for credit and impairment							
losses	(256,992,509)	(150,611,441)	(407,603,950)	(221,020,161)	(158,049,052)	(379,069,213)	
	688,386,949	1,191,396,680	1,879,783,629	608,427,747	1,753,724,754	2,362,152,501	
Non-Financial Assets							
Investment in a subsidiary - net	0	6,006,780	6,006,780	0	5,831,009	5,831,009	
Investment properties – net	0	63,858,091	63,858,091	0	71,078,140	71,078,140	
Deferred tax assets  – net	0	112,181,202	112,181,202	0	120,957,828	120,957,828	
Property and	•	0.470.054	0.470.054	•	47.075.505	47.075.505	
equipment – net	0	8,170,354	8,170,354	0	17,975,565	17,975,565	
Other assets - net	7,845,456	20,011,881	27,857,337	12,862,066	27,277,836	40,507,502	
	7,845,456	210,228,308	218,073,764	12,862,066	243,487,978	256,350,044	
	696,232,405	1,401,624,988	2,097,857,394	621,289,813	1,996,845,132	2,618,502,945	
Financial Liabilities							
Bills Payable	180,000,000		180,000,000	652,083,333	0	652,083,333	
Accounts payable and other liabilities	276,829,799		276,829,799	304,232,274	0	304,232,274	
Deposits on lease							
contracts	180,886,610	17,764,084	198,650,694	58,785,790	176,591,606	235,377,396	
<del></del>	637,716,409	17,764,084	655,480,493	1,015,101,397	176,591,606	1,191,693,003	
Non-Financial Liabilities							
Other Liabilities	2,565,990	0	2,565,990	2,941,761	0	2,941,761	
	435,273,470	222,773,013	658,046,483	1,018,043,158	176,591,606	1,194,634,764	

# 16. EQUITY

# 16.1 Capital Management Objectives, Policies and Procedures

The Company's capital management objectives are to provide an adequate return to the stockholders and to ensure the Company's ability to continue as a going concern by pricing products and services commensurately with the level of risk.

The Company monitors capital on the basis of the carrying amount of equity as presented in the statements of financial position. Capital for the reporting periods under review is summarized as follows:

	2021	2020
Total liabilities	658,046,483	1,194,634,764
Total equity	1,439,810,911	1,423,867,780
Debt-to-equity ratio	0.46:1.00	0.84:1.00

The Company sets the amount of capital in proportion to its overall financing structure, i.e., equity and total liabilities. The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

The Company is subject to an externally imposed capital requirement of a minimum of P10 million paid-up capital [see Note 20.1(a)]. The Company's paid-up capital as of December 31, 2021 and 2020 amounted to P775 million, which amount is in excess of the externally imposed capital requirement (see Note 16.2).

# 16.2 Capital Stock

Capital stock as of December 31, 2021 and 2020 consists of:

	Shares	Amount
Common shares – P100 par value Authorized – 10,000,000 shares		
Issued and outstanding	7,750,000	775,000,000

As of December 31, 2021 and 2020, the Company has only one stockholder owning 100 or more shares of the Company's capital stock.

# 16.3 Retained Earnings

On December 15, 2017, the BOD approved the declaration of cash dividends amounting to P200 million out of unappropriated retained earnings, which is payable to stockholder of record as of December 31, 2017 and to be paid on December 31, 2019 (see Note 14).

On December 15, 2017, the BOD approved the appropriation of P100 million from the Company's earnings for stock dividend declaration purposes, and to address the excess projected unappropriated retained earnings over paid up capital.

Retained Earnings Appropriated as of December 31, 2021 and 2020 consists of the following:

Retained Earnings Appropriated for Dividend	200,000,000
Retained Earnings Reserves - PFRS 9	22,279,972
	222,279,972

The details of the prior period adjustments presented in the Statement of Changes in Equity in 2021 are as follows:

Adjustments to Prior Year's Operating Expenses	741,476
Corrections on Depreciations of Furniture, Fixtures and Office Equipment	14,718
Net Deferred Tax Adjustments	213,933
	970,127

#### 17. OTHER INCOME AND OPERATING EXPENSES

#### 17.1 Other Income

This account consists of:

	Note	2021	2020
Gain on sale of receivables	18.2	0	2,001,447
Service charges and penalties		6,883,120	6,803,444
Gain on foreclosure	12.1	70,172	3,144,412
Gain/ (Loss) on sale of assets acquired	10	6,277,668	678,396
Rental-Real Property and Equipment		225,110	1,808,960
Miscellaneous		12,360,813	8,520,447
		25,816,883	22,957,106

Miscellaneous Income earned for the year 2021 is composed of the following:

Miscellaneous Income from Bancassurance	2,194,055
Gain on pretermination	1,824,656
Other Miscellaneous Income	8,342,102
	12,360,813

# 17.2 Other Operating Expenses

The details of other operating expenses are shown below.

	Note	2021	2020
Impairment and credit losses	8, 10, 12.1	25,979,703	53,098,561
Salaries and employee benefits		42,226,469	39,013,824
Taxes and licenses	19, 24.f	15,543,383	23,883,852
Depreciation and amortization	10, 11, 12.1	21,960,091	23,050,686
Occupancy	18.3	3,338,149	2,527,391
Litigation and others legal expenses		7,823,832	3,086,505
Communication and utilities		3,706,556	3,617,400
Management and professional fees		415,057	60,095
Representation and entertainment		4,226	39,344
Miscellaneous expense		4,720,109	3,949,114
	_	125,717,575	152,326,772

#### 18. RELATED PARTY TRANSACTIONS

The Company, in the normal course of business, has various transactions with the parent bank, and key management personnel which consist mainly of deposit arrangements, loans and advances, short-term borrowings, and management service agreements.

The amounts of these transactions and outstanding balances as of and for the years ended December 31, 2021 and 2020 are presented in the succeeding page.

	•		2021	2020	
Related Party Category	Note	Amount of Transaction	Outstanding Balance	Amount of Transaction	Outstandi ng Balance
Parent Bank					
Cash in bank	18.1				139,658,3
		10,716,335	150,374,664	23,377,847	29
Sale of receivables	18.2	0		325,652,946	
Occupancy cost	18.3	5,280,994	3,168,603	5,029,501	8,449,596
Key Management Personnel					
Compensation	18.4	15,219,337		17,392,810	

#### 18.1 Cash in Bank

The Company's cash in banks include deposit account with the Parent Bank, which generally earn interest based on the daily bank deposit rates (see Note 7).

#### 18.2 Sale of Receivables

In 2020, the Company sold finance receivable and lease contract receivables and other loan receivables on a without recourse basis amounting to P325.65 million to the Parent Bank. The recognized gain on such sale amounted to P2.00 million in 2020, and is presented as Gain on sale of receivables under Other Income account in the statements of income (see Note 17.1). The company did not have any sale of receivables in 2021.

### 18.3 Lease Agreement

The Company has existing agreement with the Parent Bank for the lease of its office space which are renewable every two to three years at the Company's option. Under the terms of the lease agreement, the Company is required to pay rentals equivalent to a fixed rate per square meter occupied.

Right-of-use assets and lease liabilities related to the lease agreement have been presented separately from property, plant and equipment and other liabilities, respectively.

# 18.4 Key Management Personnel Compensation

Salaries and other benefits received by key management personnel is broken down as follows:

	2021	2020
Salaries	12,255,340	14,253,809
Others short-term benefits	2,963,997	3,139,001
	15,219,337	17,392,810

# 19. TAXES

The components of tax expense as reported in the statements of income for the years ended December 31 are as follows:

	2021	2020
Current tax expense:		
Regular corporate income tax (RCIT)	0	0
Final tax at 20 per cent	21,505	54,153
	21,505	54,153
Deferred tax expense (income) relating temporary		
differences	8,776,626	8,465,384
	8,798,131	8,519,537

A reconciliation of tax on pretax profit computed at the applicable statutory rates to tax expense reported in profit or loss section of the statements of income follows:

	2021	2020
Tax on pretax profit at 25 per cent in 2021	5,939,409	
Tax on pretax profit at 27.5 per cent in 2020		5,101,903
Adjustment for income subjected to lower income tax rates	(5,243)	(20,308)
Tax effects of:		
Net operating loss carry-over (NOLCO)	9,199,601	(9,256,875)
Loss on sale of assets acquired	(5,745,456)	(68,404)
Non-deductible interest and other expenses	5,350	14,892
Net deferred tax adjustment	(550,906)	12,792,481
Non-taxable income	(44,624)	(44,152)
	8,798,130	8,519,537

The net deferred tax assets relate to the following as of December 31:

	Statement of Financial Position		Statements of	f Income
	2021	2020	2021	2020
Deferred tax assets:				
Allowance for impairment	120,887,815	114,463,530	(6,424,286)	(12,973,344)
NOLCO	54,342,125	63,541,726	9,199,601	(9,256,875)
Accumulated depreciation on other properties	10,468,827	12 256 227	1,887,400	(1,961,231)
acquired	10,400,021	12,356,227	1,007,400	(1,901,231)
Minimum Corporate Income Tax	6,084,756	5,029,552	(1,055,204)	(332,703)
Deferred tax liabilities:				
Lease income differential operating lease				
method	(79,377,882)	(73,440,208)	5,937,675	33,535,968
Unrealized gain on foreclosed assets	(224,439)	(992,999)	(768,560)	(546,431)
Deferred tax assets – net	112,181,202	120,957,828		
Deferred tax expense			8,776,626	8,465,384

The Company is subject to MCIT, which is computed at one per cent of gross income (previously at two per cent), as defined under tax regulations or 27.5 per cent (previously at 30 per cent) Regular Corporate Income Tax (RCIT), whichever is higher. The Company reported MCIT amounting to P1,055,204 and P332,703 in 2021 and 2020, respectively. Excess MCIT over RCIT can be applied as deduction to RCIT in future taxable years until 2023.

Details of outstanding excess MCIT as at December 31 are as follows:

Year Incurred	2021	2020
2018	2,210,154	2,210,154
2019	2,486,695	2,486,695
2020	332,703	332,703
2021	1,055,204	0
Total	6,084,756	5,029,552

On April 5, 2021, Revenue Regulation No. 5-2021 was issued by the Bureau of Internal Revenue to Implement the new Income Tax rates on regular income of corporations, on certain passive income, including the additional allowable deductions from Gross Income of persons engaged in business or practice of profession pursuant to Republic Act (RA) No. 11534 or Corporate Recovery and Tax Incentives for Enterprises or CREATE Act, which further amended the National Internal Revenue Code (NIRC) of 1997.

On September 30, 2020, the Bureau of Internal Revenue issued Revenue Regulations No. 25-2020, implementing Section 4 (bbbbb) of Republic Act (RA) No.11494 also known as "Bayanihan to Recover As One Act", which prescribes that the NOLCO incurred for the taxable years 2020 and 2021 can be carried over and claimed as deduction from gross income for the next five consecutive taxable years immediately following the year of such loss.

In 2021 and 2020, the Company claimed itemized deductions in computing for income tax due. The Company reported a taxable loss for the year ending December 31, 2021.

Details of the available Net Operating Loss Carry-Over as at December 31 is presented as follows:

Year Incurred	2020	Utilized	2021	Year of Expiry
2018	56,826,623	(30,665,339)	26,161,284	2022
2019	124,122,880	0	124,122,880	2023
2020	38,099,748	0	38,099,748	2026
Total	219,049,251	(30,665,339)	188,383,912	

# 20. COMPLIANCE WITH REPUBLIC ACT NO. 8556, THE FINANCING COMPANY ACT OF 1998

The Company, which was organized for the purpose of extending credit facilities to consumers by direct lending, is governed by the R.A. No. 8556. Presented in the

succeeding page are the significant provisions under R.A. No. 8556 that are applicable to the Company.

# 20.1 Form of Organization

Under Section 2 of R.A. No. 8556, financing companies shall be organized in a form of Stock Corporation in accordance with the provisions of the Code, subject to the following:

(a) As of December 31, 2020 and 2019, the Company is a wholly owned subsidiary of a universal bank incorporated and domiciled in the Philippines.

A minimum paid-up capital of P10 million for financing companies located in Metro Manila and other 1st class cities and additional capital of P1 million for branches established in Metro Manila, P500,000 for branches in other classes of cities and P250,000 for branches established in municipalities. The Company is in compliance with the minimum paid-up capital requirement as of December 31, 2020 and 2019 (see Note 16.2).

(b) The corporate name of financing companies shall contain the term "financing company" or other title or word(s) descriptive of its operations and activities as a financing company (see Note 1).

#### 20.2 Licensing Fees

Under Section 8 of R.A. No. 8556, an annual fee amounting to P10,000 for offices in Metro Manila shall be charged and the same shall be paid not later than 45 days before the anniversary date of the Certificate of Authority to Operate as a Financing Company and for as long as its license to operate is in effect.

The Company's licensing fees for the years ended December 31, 2021 and 2020 are presented as part of Taxes and licenses under the Other Operating Expenses account in the statements of income (see Note 17.2).

#### 20.3 Loans and Investments

The following are the provisions under Section 9 of the R.A. No. 8556:

(a) The total investment of a financing company in real estate and in shares of stock in a real estate development corporation and other real estate-based projects shall not at any time exceed 25 per cent of its net worth.

As of December 31, 2021 and 2020, the Company has no investment in real estate.

(b) More than 50 per cent of the funds of a financing company shall be used or invested in financing company activities; provided, that in the computation of the amount of funds used or invested in financing company activities, investments in government securities with maturity not more than one year and special savings deposits shall be taken into consideration.

For the years ended December 31, 2021 and 2020, the Company obtained loans for working capital purposes (see Note 13).

(c) The total credit that a financing company may extend to its directors, officers and stockholders shall not exceed 15 per cent of its net worth.

As of December 31, 2021 and 2020, the Company has no outstanding loans receivables from its directors, officers, stockholders and other related parties.

(d) The total credit that a financing company may extend to any person, company, corporation or firm shall not exceed 30 per cent of its net worth.

As of December 31, 2021 and 2020, the Company did not extend any credit that exceeded 30 per cent of its net worth.

(e) Unless collected, interest income shall not be recognized on loans receivables that remain outstanding beyond maturity dates.

The Company is in compliance of this provision as it recognizes interest income earned from loan date up to its maturity and the Company ceases to recognize interest in case when the loan becomes past due.

#### 21. COMMITMENTS AND CONTINGENCIES

### 21.1 Legal Claims and Other Commitments

As of December 31, 2021 and 2020, there are pending claims and legal actions against or in favor of the Company arising from the normal course of business. In addition, there are other commitments and contingencies that arise in the normal course of the Company's operations which are not reflected in the accompanying financial statements. Management is of the opinion that, as of December 31, 2021 and 2020, losses, if any, that may arise from all of the above commitments and contingencies will not have a material effect on the Company's financial statements.

# 22. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Presented below is the reconciliation of the Company's liabilities arising from financing activities, which includes both cash and non-cash changes.

	Bills Payable (Note 13)	Dividends Payable (Note 14)	Total
Balance as of January 1, 2021	652,083,333	200,000,000	852,083,333
Cash flows from financing activities			
Proceeds from availment of bills payable	1,120,000,000	0	
Repayment of bills payable	(1,592,083,333)	0	
Dividends declared	,	0	
Balance as of December 31, 2021	180,000,000	200,000,000	380,000,000

#### 23. EVENTS AFTER REPORTING PERIOD

# 23.1 Effectivity of Merger of UCPB and Landbank

On March 1, 2022 the legal merger of United Coconut Planters Bank, the parent bank of the company, and the Land Bank of the Philippines became effective, pursuant to the Executive Order No. 142 s2021, entitled as APPROVING THE MERGER OF THE LAND BANK OF THE PHILIPPINES (LBP) AND THE UNITED COCONUT PLANTERS BANK (UCPB), AND THE ACQUISITION BY THE LBP OF THE SPECIAL PREFERRED SHARES OF THE PHILIPPINE DEPOSIT INSURANCE CORPORATION (PDIC) IN THE UCPB, as signed by President Rodrigo R. Duterte on June 25, 2021.

#### 23.2 Dividend Remittance

On May 4, 2022, the company informed the Department of Finance through a letter to the Assistant Secretary of the Corporate Affairs Group that it will be exempted to remit dividend as the "Net Earnings" or net taxable income computed from its 2021 Annual Income Tax return filed on April 12, 2022 is zero. The zero net taxable income is the caused by the utilization of the accumulated Net Operating Losses Carry-Over against the net taxable income recorded by the company since 2018.

# 24. SUPPLEMENTAL INFORMATION REQUIRED BY THE BUREAU OF INTERNAL REVENUE

Presented below and in the succeeding pages is the supplementary information which is required by the Bureau of Internal Revenue (BIR) Revenue Regulation (RR) No. 15-2010 to disclosed as part of the notes to financial statements. This supplementary information is not a required disclosure under PFRSs.

The information on taxes, duties and license fees paid or accrued during the taxable year required under RR No. 15-2010 are presented below and in the succeeding pages.

#### (a) Gross Receipts Tax

In lieu of the value-added tax, the Company is subject to the gross receipts tax (GRT) imposed on all banks and non-bank financial intermediaries performing quasi-banking functions pursuant to Section 121 of the Tax Code, as amended. Total GRT reported as a component of the Taxes and licenses under Other Operating Expenses account (see Note 17.2) is broken down as follows:

Taxable Transactions	Tax Base	GRT
Interest, commissions and discounts period of five years or less – 5%	151,580,378	7,579,019
Interest, commissions and discounts period of more than 5 years – 1%	951,374	9,514
All other items treated as gross income – 5%	28,205,479	1,410,274
	180,737,231	8,998,807

# (b) Excise Tax

The Company did not pay excise tax in 2021 since it did not have any transactions which are subject to excise tax.

### (c) Taxes on Importation

The Company did not pay any customs' duties and tariff fees to the Bureau of Customs since it did not have any importations during the year.

# (d) Documentary Stamp Tax (DST)

For the year ended December 31, 2021, DST paid and accrued amounting to P1.98 million refers to original issue of debt instruments and shares of stocks. The amount of DST paid and recognized during the year is recorded as part of Taxes and licenses under Other Operating Expenses account in 2021 statement of income.

### (e) Taxes and Licenses

The details of Taxes and licenses under Other Operating Expenses account in 2021 are as follows (see Note 17.2):

	Note	
GRT	24.a	8,998,807
Documentary stamps	24.d	1,984,832
Fringe benefit tax		3,765,517
Others		794,227
		15,543,383

# (f) Withholding Taxes

The details of total withholding taxes for the year ended December 31, 2021 are shown below:

Expanded	165,820
Other percentage tax	18,474
Value-added tax	73,464
	257,758

The Company did not have any transaction subject to final and compensation withholding taxes for the year ended December 31, 2021.

# (g) Deficiency Tax Assessment and Tax Cases

As of December 31, 2021, the Company does not have any final deficiency tax assessments from the BIR or tax cases outstanding or pending in courts or bodies outside of the BIR in any of the open taxable years.

# 25. OTHER SUPPLEMENTARY INFORMATION

A. In compliance with the Revised Securities Regulation Rule 68 issued by the Securities and Exchange Commission, the following are the financial soundness indicators of the Company:

	2021	2020
Current ratio	353.46	.45
(Cash + Loans and receivables +		
<u>Trading securities</u> )	187 <u>,787,785,261</u>	608,427,747
Total current liabilities	531,283,005	1,018,043,158
Debt-to-equity ratio	.45	1.26
Total liabilities	658,046,483	<u>1,787,120,988</u>
Total equity	1,439,810,911	1,413,896,185
Return on equity	0.01	0.03
Net profit	P 14,973,004	42,706,553
Average equity	1,431,839,345	1,413,896,185
Return on assets	0.006	0.01
Net profit	<u> 14,973,004</u>	<u>42,706,553</u>
Average assets	2,358,179,969	3,201,017,173
Loans to Assets	0.81	0.87
Total loans and other receivables	1,717,706,338	2,775,689,688
Total assets	2097,857,394	3,201,017,173

B. In compliance with the BSP Circular No. 1075, the following are basic quantitative indicators of financial performance of the Company in addition to the financial soundness indicators presented in the previous table:

	2021	2020
Net interest margin	5%	6%
CAR	57%	41%

#### **OBSERVATIONS AND RECOMMENDATIONS**

#### A. FINANCIAL ISSUES

- 1. The faithful representation of the balances of Loans and receivables and Sales contract receivables amounting to P1.688 billion as at December 31, 2021 were not established because 98 per cent of the confirmation requests were either without replies or returned to sender.
- 1.1. Section 5.18 of the Conceptual Framework of the Philippine Financial Reporting Standards (PFRS) provides that:

Recognition of a particular asset or liability is appropriate if it provides not only relevant information, but also a faithful representation of that asset or liability and of any resulting income, expenses or changes in equity. Whether a faithful representation can be provided may be affected by the level of measurement uncertainty associated with the asset or liability or by other factors.

1.2. To establish the existence, accuracy and validity of the Loans and receivables, and Sales contract receivables in the ULFC's books of accounts, confirmation requests were sent to selected counterparties with cut-off date of September 30, 2021, detailed as follows:

Population		Balance per Books				
Accounts	Total	Accounts Confirmed	% to Total	Total	Accounts Confirmed	% to Total
Loans and receivables Sales contract	248	132	53.23%	1,678,768,074.64	1,678,563,063.31	99.99%
receivables	21	18	85.71%	9,032,997.71	8,923,731.80	98.79%
Total	269	150	55.76%	1,687,801,072	1,687,486,795	99.98%

1.3. To-date, the results of the confirmation of the account balances are summarized as follows:

Accounts	Confirmed account	With discrepancy	Returned to sender	No reply	Total
Loans and receivables	1	1	19	111	132
Sales contract receivables	0	1	0	17	18
Total	1	2	19	128	150
Percentage to total	0.67%	1.33%	12.67%	85.33%	100.00%

- 1.4. As can be gleaned from the table, out of 150 accounts confirmed, one counterparty replied with no discrepancy while two clients replied with reporting difference. Further, 19 confirmation letters were returned to sender and 128 counterparties representing 85.33 percent of the total accounts confirmed did not reply to-date.
- 1.5. The reporting difference amounting to P1,819,841.50 represents the result of confirmation of one account under Loans receivable and one account under Sales

Contract receivable. There was no reconciliation performed by Management on the noted discrepancy as at year end, hence the necessary adjustments were not made.

- 1.6. We observed that 19 confirmation requests totaling P247.184 million were returned to sender for reasons that either addressees cannot be located, addresses provided are unknown, moved out or office/house was closed.
- 1.7. Aging showed that 23.93 per cent of the Loans and receivables and 28.12 per cent of the Sales contract receivables are already long outstanding as at December 31, 2021.

	Loans and receivables	Sales contract receivables
Long outstanding		
Over 6 months	46,489,980.92	
Over 1 year	335,417,908.75	2,237,845.49
Total	381,907,889.67	2,237,845.49
Balance as at December 31, 2021	1,595,728,462.18	7,959,025.67
% long outstanding over Total	23.93%	28.12%

- 1.8. It was noted that Management do not regularly provide statement of accounts to their clients and balances are only confirmed upon client's request. Management informed that the designated accounts officer conducts annual review to facilitate the updating of client's records. The Audit Team requested for the ULFC's policy on the regular monitoring and sending of statement of accounts, but it was not provided to-date.
- 1.9. Considering the results of confirmation, the faithful representation of the balances of Loans and receivables and Sales contract receivables in the Company's books as at reporting date were not established.
- 1.10. We recommended and Management agreed to:
  - a. Verify and update the current addressee/address/location of the counterparties with returned confirmation requests;
  - b. Follow-up the replies of the counterparties who have not replied to the confirmation requests; and
  - c. Reconcile the noted discrepancies, effect the necessary adjustment/s, if any, and provide COA a copy of the reconciliation of the reported differences of the accounts for validation; and provide COA a copy of the reconciliation of the reported differences of the accounts for validation.
- 2. The faithful representation of the Furniture, fixtures and equipment amounting to P6.911 million as at December 31, 2021 was not established due to unreconciled discrepancies in the quantity without costs between the Inventory Report and Summary of FFE contrary to the Conceptual Framework of the PFRS and ULFC Manual.

2.1. Section 5.18 of the Conceptual Framework of the Philippine Financial Reporting Standards (PFRS) provides that:

Financial reports represent economic phenomena in words and numbers. To be useful, financial information must not only represent relevant phenomena, but it must also faithfully represent the substance of the phenomena that it purports to represent. In many circumstances, the substance of an economic phenomenon and its legal form are the same. If they are not the same, providing information only about the legal form would not faithfully represent the economic phenomenon.

- 2.2. In addition, Section 9 of the ULFC FFE Manual stated that:
  - 9.1. Inventory of FFE shall be done by the ULFC Executive Secretary not later than November of the current year and shall be submitted to ULFC Management Committee and UCPB-SFAD.
  - 9.2. Monitoring file of FFEs shall be updated by the ULFC Executive Secretary to record all the equipment replaced or under repair and the unserviceable assets for disposal. All items for derecognition/disposal should be under the custody of the ULFC Executive Secretary until its disposal.
  - 9.3. The result of the physical inventory of FFE shall be compared against the schedule as prepared by SFAD.
  - 9.4. Discrepancies, if any, shall be properly accounted for.

2.3. As at December 31, 2021, accounting records shows that the total cost and accumulated depreciation of Furniture, Fixtures and Equipment is P6.911 million and P5.834 million, respectively.

	Cost	Accumulated Depreciation	Net Book Value
Office Equipment	3,369,794.75	3,064,930.36	304,864.39
Furniture and fixtures	1,673,447.67	1,513,735.62	159,712.05
Welfare and Safety Equipment	81,699.75	42,486.30	39,213.45
Transportation	1,786,450.51	1,212,790.43	573,660.08
Total	6,911,392.68	5,833,942.71	1,077,449.97

2.4. Management conducted a physical inventory count of the FFE in December 2021. However, we noted that there was a discrepancy on the number of items counted per Inventory Report against the Summary of FFEs (balance per books). Neither a reconciliation nor adjustment was made on this variance which is contrary to the ULFC FFE Manual which requires that the result of physical inventory shall be compared against the schedule prepared by the SFAD and discrepancies, if any, shall be properly accounted for. The cost/net book value of the variance noted cannot be accounted pending the reconciliation by Management. Details of which are shown in the succeeding page:

Subsidiary Ledger Account	Inventory Report	Summary of FFE	Variance
Office Equipment	132	62	70
Furniture & Fixtures	225	47	178
Welfare and Safety Equipment	17	5	12
Transportation	0	5	-5
Total	374	119	255

- 2.5. Further, the value of the variance cannot be determined because the Inventory Report did not include the cost of each properties while the Summary of FFE did not include Property Control Number. Thus, reconciliation of the variance between Inventory Report and Summary of FFE cannot be identified.
- 2.6. Further, the Report on Physical Inventory Count disclosed that 19 out of 374 counted were unserviceable. The related cost and book value of the 19 obsolete or unserviceable properties cannot be established due to the absence of the cost or value of the properties in the Inventory Report. The Audit Team requested for the cost and related accumulated depreciation of the identified obsolete or unserviceable property for derecognition or disposal in order to properly account the impact in the financial records, but to date, the requested data has not yet been provided by Management. No adjustment was made in the ULFC's books of accounts reclassifying these 19 unserviceable properties from FFE to Other Assets account. Management has yet to confirm if the unserviceable properties identified in 2020 were included in the 19 unserviceable FFEs in the recent Inventory report.
- 2.7. In the absence of reconciliation and discrepancies noted between the Inventory Report and Summary of FFE, the balance of the Furniture, fixtures and equipment account as at December 31, 2021 amounting to P6.911 million was not established.
- 2.8. Consequently, the faithful representation of the FFE and related Accumulated depreciation amounting to P6.911 million and P5.834 million, respectively, or net book value of P1.077 million per books as at December 31, 2021 cannot be ascertained due to the inclusion of unserviceable properties and semi-expendable items.
- 2.9. We recommended and Management agreed to:
  - a. Prepare property inventory listing and property card with corresponding cost and all required information of the FFE;
  - b. Reconcile the number of FFEs per Report on Physical Inventory Count of FFE with the Summary of FFEs and effect the necessary adjusting entry/ies, if any; and
  - c. Reclassify all unserviceable FFE to Other Assets and determine appropriate mode of disposal.

#### B. OTHER ISSUES

3. Past due loans and receivables amounting to P754.133 million exceeded ULFC's CY 2021 target by 12.35 per cent which exposes the Company to higher risk of loss.

3.1. The Policy Statement and Item A.1 of the Guidelines and Procedures in Implementing Curing Period for Past Due Accounts approved on August 30, 2019 provides that:

As a general rule, loans, investments, receivables, or any financial asset, including restructured loans, shall be considered past due when any principal and/or interest or installment due or portions thereof, are not paid at their contractual due date, in which case, the total outstanding balance thereof shall be considered as past due.

A.1 Accounts shall be considered past due in accordance with the rules and regulations of Bangko Sentral ng Pilipinas (BSP) under Subsection X306.1 of the Manual of Regulations for Banks (MORB as amended by BSP Circular No. 941), as follows:

Mode of Payment	Considered Past Due	Maximum Cure Period
Monthly/Quarterly/ Semestrally/Annual	One (1) calendar day after due date excluding cure period, if any	Not more than thirty (30) calendar days

- 3.2. As a wholly-owned subsidiary of the UCPB, the final and approved business targets of the ULFC was included in the Revised Three-Year Business Plan approved by the Parent Bank's Board of Directors in a Special Meeting held on August 29, 2019 thru Resolution No. 421A-2019 (Second Amended 3-Year Business Plan). The strategies and action plans include improving the ULFC Portfolio's credit quality by aiming to maintain a single-digit past due from 2020 onwards via:
  - a. Intensified collection and repossession efforts;
  - b. Immediate restructuring of accounts whose businesses remain viable; and
  - c. Write-off of accounts whose recovery hopes have dimmed.
- 3.3. On November 25, 2021, the Board approved the proposed 2022 Business Plan/Budget through its Resolution No. 181 2021. This includes the re-forecast past due ratio of 28.28 per cent for 2021, to wit (amount presented in millions):

	Actual	Projected/ Target	Variance
Total Loan Portfolio - Net	1,856	1,959	(103)
Past Due Loans - Net	754	554	200
Past Due Ratio	40.63%	28.28%	12.35%

3.4. As at December 31, 2021, the ULFC reported a total of P1.856 billion of Loans and receivables (LR). Based on the Non-Performing Loans (NPL) Report for the Month of December 2021 from the Remedial Management & Legal Enforcement Department (RMLED), the past due accounts amounted to P754.133 million or 40.63 per cent of the

total loans and receivables which is more than the 28.28 per cent target of the Company for CY 2021, to wit:

	December 3	1, 2021	December 3	1, 2020	Increase (De	crease)
Particulars	Amount	PD Ratio	Amount	PD Ratio	Amount	%
Past Due - Net	431,632,304	23.26%	806,768,285	35.23%	(375,135,981)	(46.50)%
Items under Litigation	322,500,752	17.38%	181,394,223	7.92%	141,106,529	77.79%
Total	754,133,056	40.63%	988,162,508	43.15%	(234,029,452)	(23.68)%
Current	1,101,858,635	59.37%	1,301,775,565	56.85%	(199,916,930)	(15.36)%
Loan Portfolio	1,855,991,691	100.00%	2,289,938,073	100.00%	(433,946,382)	(18.95)%

3.5. Analysis of the Past Due Subsidiary Ledger (SL) accounts of the Loans and receivables disclosed that the gross past due accounts excluding items under litigation decreased by P396.015 million or 46.50 per cent as at December 31, 2021 compared to December 31, 2020 SL balances. The decrease was primarily due to the past due accounts under Lease contact receivables, Other loans and receivable accounts and restructured loans, as shown below:

D4 D A	2024	2000	Increase/(decrease)		
Past Due Accounts	2021 2020		Amount	Percentage	
Lease Contract Receivables	26,352,664.90	192,835,655.62	(166,482,990.72)	-86.33%	
Other loans and receivables	88,136,982.16	366,571,477.75	(278,434,495.59)	-75.96%	
Finance receivables	67,627,869.16	117,854,916.32	(5,022,047.16)	-42.62%	
Factoring receivables	7.00	7.00	Ó	0.00%	
Restructured loans	267,027,736.42	168,319,400.79	98,708,335.63	58.64%	
Sales contract receivables	3,279,610.68	2,616,022.03	663,588.65	25.37%	
Accounts receivables	3,194,714.71	3,436,783.35	(242,068.64)	-7.04%	
Total	455,619,585.03	851,634,262.86	(396,014,677.83)	-46.50%	

3.6. Per inquiry, the Remedial Management and Legal Enforcement Department (RMLED) regularly conducts monthly meetings to discuss the past due clients' status updates and actions to be taken to lower the past due level of the Company. The Past Due Report of the RMLED for CY 2021 and 2020 is summarized below:

	2	021	20	020
Management Strategy/Disposition	No. of Accounts	Amount (in thousands)	No. of Accounts	Amount (in thousands)
For restructuring/payment arrangement	7	63,850	11	200,987
For booking/implementation of approved restructuring	9	144,370	4	59,810
For collection/payment catch-up	8	38,610	6	29,592
Endorsed to Remedial for work-out	2	16,250	0	0
For dacion/voluntary surrender	3	7,030	3	19,927
For legal action/collection case filing	7	103,240	2	50,832
Under court litigation	3	75,270	2	61,020

	2021		2020	
Management Strategy/Disposition	No. of Accounts	Amount (in thousands)	No. of Accounts	Amount (in thousands)
Under compromise agreement	2	15,170	1	2,390
Under court rehabilitation	4	274,310	2	218,490
Under court liquidation	1	27,540	1	27,540
Total	46	765,640	32	670,588

- 3.7. The accumulation of past due loans and receivables affected the available cash resources of the Company considering that the expected cash collection from these loans and receivables were not realized. Also, the Company is exposed to higher risk of loss.
- 3.8. ULFC Management gave the assurance that the Company is exerting all efforts to improve its collection and implement account restructuring to bring down the past due ratio annually, if deemed necessary.
- 3.9. We recommended and Management agreed to strictly implement strategies and action plans such as:
  - a. intensify collection efforts to facilitate restructuring of accounts;
  - b. file legal cases as the last resort;
  - c. hire additional personnel; and
  - d. intensify marketing efforts for new loan bookings to improve credit portfolio and quality.
- 3.10. Management commented that ULFC Business Plans were made with the assumption of better economy with the pandemic issues under control for 2021. Implementation of strategies and action plans were also based on set number of personnel, especially for the Marketing Team.
- 3.11. Due to the merger of UCPB with LBP, ULFC's manpower reduced significantly. Lack of sufficient manpower coupled with continuing pandemic issues experienced by clients led to a lower loan portfolio and increase in past due ratios.
- 4. Acquired assets totaling P40.953 million were not insured contrary to Republic Act No. 656 or the Property Insurance Law.
- 4.1. Section 5 of Republic Act (RA) No. 656, otherwise known as "Property Insurance Law", provides that:

Every government, except a municipal government below first class, is hereby required to insure its properties, with the Fund against any insurable risk herein provided and pay the premiums thereon, which, however, shall not exceed the premiums charged by private insurance companies: Provided, however, That the System reserves the right to disapprove the whole or a portion of the amount of insurance applied for: Provided, further, That such property or part thereof as may not be insurable or acceptable for insurance

may be insured with any private insurance company. A municipal government below first class may upon application insure its properties in the Fund under such rules and regulations as the System may prescribe.

- 4.2. Further, Section V of Credit Bulletin No. 64 on the Establishment of guidelines and procedures on insurance for ROPA under ROPA Manual states that:
  - V.A.1. ULFC ROPA Admin Assistant shall be responsible for monitoring and ensuring that insurance policies are renewed prior to expiration of the term.
  - V.A.2. Basis for monitoring shall be:
  - 1.1.1. Updated list of ROPA for insurance coverage/renewal
  - 1.1.2. Schedule of ULFC ROPA for Insurance Reneal provided by the Insurance Company/Broker
- 4.3. Acquired assets such as repossessed machineries and equipment are recognized by the Company under the ROPA-Other assets account. As at December 31, 2021, the account reported a balance of P40.953 million with Accumulated depreciation and Allowance for impairment amounting to P26.589 million and P0.887 million, respectively, or a net book value of P13.477 million. The 42 acquired properties were appraised at P21.538 million.
- 4.4. On September 2, 2021, Board Resolution No. 147-2021 (Addendum in the ULFC's ROPA Manual Establishment of the guidelines and procedures on Insurance of ROPA) was approved. These guidelines and procedures include monitoring, processing of insurance coverage, and refund and termination of insurance coverage.
- 4.5. This is a reiteration of CY 2020 audit observation. Acquired assets in 2020 totaling P65.233 million were not insured with Government Service Insurance System (GSIS), however, these were insured with UCPB General Insurance Company, Inc. (COCOGEN).
- 4.6. Inquiry with Management revealed that acquired properties costing P40.953 million were previously insured at P3.819 million with COCOGEN for the period October 14, 2020 to October 14, 2021. Nevertheless, as at December 31, 2021 these properties were neither insured with GSIS nor any private insurance company. Starting April 2021, ULFC has been communicating with GSIS for the insurance coverages of the Company's acquired assets. However, the latter has not yet responded to their queries.
- 4.7. The non-compliance in providing appropriate and adequate insurance for all acquired properties is contrary to Republic Act No. 656 and ULFC ROPA Manual. In addition, this may also expose the company to possible risk of financial loss.
- 4.8. We recommended and Management agreed to:
  - a. Coordinate with GSIS to insure all acquired assets in accordance with the provisions of Republic Act No. 656; and

- b. Require the ROPA Admin Assistant to monitor and ensure that insurance policies are renewed prior to expiration of the term in compliance with the ULFC ROPA Manual.
- 5. Several paid vouchers were not appropriately approved and were not supported with the required documents contrary to the provisions of COA Circular Nos. 2006 004 and 2012 001, which poses internal control breakdown and exposes the Company to possible risk of financial loss.
- 5.1. COA Circular No. 2012-001 dated June 14, 2012 enumerated the following general requirements for all types of disbursements:
  - 1. Certificate of availability of funds issued by the Chief Accountant
  - 2. Existence of lawful and sufficient allotment duly obligated as certified by authorized officials (except for government-owned and controlled corporations/government financing institutions)
  - 3. Legality of transaction and conformity with laws, rules or regulations
  - 4. Approval of expenditure by Head of Office or his authorized representative
  - 5. Sufficient and relevant documents to establish validity of claim
- 5.2. Further, COA Circular No. 2006 004 dated January 31, 2006 provides required forms such as Disbursement Vouchers (DVs) and Budget Utilization Request (BUR) necessary in processing claims chargeable against the corporate funds of government owned and/or controlled corporations.
- 5.3. Review of the disbursements made by ULFC in 2021 revealed that the documentary requirements for government transactions under COA Circular No. 2012-001 were not complied with. We also noted that the Company is not yet using the prescribed forms in recording budget utilization and disbursements provided under COA Circular No. 2006 004. To-date, they still follow their existing policies and practices as a private company since they are still under transition as a GOCC.
- 5.4. As at December 31, 2021, ULFC reported operating expenses totaling P125.695 million, details as follows:

Particulars	Amount
Taxes and Licenses	15,543,383.33
Representation and entertainment	4,226.00
Depreciation and Amortization	21,960,090.89
Salaries and Employee Benefits	42,226,468.61
Credit and Impairment Losses	25,979,702.64
Occupancy Cost	3,338,149.32
Litigation and Other Legal expenses	7,823,832.43
Communication and other Utilities	3,706,555.67
Management and Professional Fees	415,056.94
Miscellaneous Expense	4,697,978.61
Total Operating Expense	125,695,444.44

- 5.5. We have post-audited sample vouchers for CY 2021 and noted that Management prepares a Disbursement Voucher (DV) and Transaction Sheet (TS) in lieu of DV required under the COA regulation. Scrutiny of the check vouchers and related supporting documents revealed the following deficiencies:
  - a. ULFC's pro-forma DV and TS does not contain the following certifications by authorized officers required under COA Circular No. 2012-001, for all types of disbursements:
    - i. Availability of funds by the Chief Accountant
    - ii. Expenses are necessary and lawful
    - iii. Supporting documents are complete and amount claimed is proper.
  - b. Payments for office supplies amounting to P155,079.34 were only supported by official receipt, purchase order, billing statement, sales invoice, delivery receipt and supplies requisition form. The following required documents were not attached to the vouchers: (1) Request for quotation, (2) proofs of nonavailability of stock in PS-DBM, (3) abstract of canvass; (4) inspection and acceptance report signed "Inspected By" by the authorized agency inspector and signed "accepted by" by the authorized end- user to whom the item was delivered or the property officer if item is for stock. This is contrary to 9.2 of COA Circular No. 2012 – 001.
  - c. The Management uses the Request Travel Slip or in lieu of the required itinerary of travel as prescribed in Section 1.1.4 of COA Circular No. 2012 -001. It was also noted that the Request Travel Slip is not pre-numbered and no certification from the immediate superior stating that the travel is necessary, the period covered is reasonable and the expenses claimed is proper.
  - d. DV and TS were not supported with BUR contrary to COA Circular No. 2006
     004 which requires the preparation of BUR in three copies to support the disbursements.
- 5.6. COA Circular No. 2012-001 provides guidelines to properly manage, expend or utilize the government resources in accordance with laws, rules and regulations. The aforementioned deficiencies exhibit internal control weaknesses and expose the Company to possible risk of financial loss.

## 5.7. We recommended and Management agreed to:

- a. Align the Company's policies and procedures with the requirements as provided in the COA Circular Nos. 2006 004 and 2012 001 in recording budget utilization and processing of disbursements using the prescribed forms;
- b. Ensure that all documentary requirements and proper approval of authorized officers are secured prior to the payment of claims/expenses; and

- c. Adopt the pro-forma disbursement vouchers and budget utilization requests provided under COA Circular No. 2006 – 004 which includes, among others, certifications on the following: (i) availability of funds; (ii) expenses are necessary and lawful; (iii) supporting documents are complete; and (iv) amount claimed is proper.
- 6. The complete set of the ULFC 2021 Financial Statements approved by the Board of Directors were not submitted within the date agreed upon, contrary to Section 5.1 of COA Circular 2017-004 dated December 13, 2017.
- 6.1. Pursuant to Section 2, Article IX-D of the 1987 Philippine Constitution and Section 43 of PD 1445, COA is mandated to audit the accounts and transactions pertaining to the operations of GOCCs, to include ULFC, as a wholly owned subsidiary of UCPB for the period January 1 to December 31, 2021.
- 6.2. On the other hand, paragraph 5.1 of the Specific Guidelines of COA Circular 2017-004 dated December 13, 2017 states that
  - 5.1 All GCs shall submit separately to the COA auditors and the GAS, COA, in printed and digital copies the FS in paragraph 4.2, together with the detailed FS (Annexes A-1 or E-1, B-1 and C-1 for GBEs and F-1 to H-1 for Non-GBEs) and TB (Annex L) on or before February 14 of each year
- 6.3. In the absence of complete set of financial statement as at 31 December 2021 which are required to be submitted on or before February 14, 2022 in accordance with above mentioned COA Circular 2017-004, the audit of the financial transactions of ULFC was based on the GL Balances as of 31 December 2021. During the Exit Conference on June 20, 2022, for the financial audit for CY2021, ULFC Management committed to submit the complete set of financial statements including the notes to financial statements on June 22, 2022, a partial preliminary financial statements without the statements of cash flows and notes to financial statements were received by the audit team on June 21, 2022.
- 6.4. The audit team took note of the organizational changes within ULFC specifically the Subsidiaries Financial Accounting Department, the accounting unit handling the financial statements of the ULFC and other subsidiaries, due to the merger of the Parent Bank, the UCPB with the LBP. Said merger resulted to a significant reduction in the number of its manpower, where most of its accounting associates have resigned and their functions were distributed to the remaining few. Only a very limited transition team is left to handle all the accounting transactions of all the subsidiaries, to include ULFC, of the former UCPB.
- 6.5. Considering the predicament of ULFC on its manpower complement, it was agreed with Management that the final financial statements with the approval of the board of directors be submitted by June 28, 2022. But, the Officer-in-Charge, ULFC, in her letter dated June 29, 2022, requested for another extension of submission of the complete set

of ULFC financial statements reiterating as reason the predicament on manpower of the agency.

- 6.6. In view of the non-submission of the complete set of ULFC 2021 Financial Statements, a Management Letter was prepared initially without the Independent Auditor's Report (IAR) and the audited Financial Statements in lieu of the Annual Audit Report in accordance with COA Memorandum 2014-011 dated October 21, 2014.
- 6.7. It was only on July 6, 2022, that the complete set of ULFC Financial Statements duly approved by the Board of Directors was received by the Audit Team. Accordingly, the preparation of the Annual Audit Report of ULFC for CY2021 with the IAR was not made within the statutory deadline.
- 6.8. We recommended that Management should manage the risks towards the preparation of financial statements and submit the complete set together with the Notes to Financial Statements approved by the ULFC Board within the statutory deadline or the date agreed upon with the audit team.
- 7. ULFC does not have a GAD Focal Point System contrary to PCW Memorandum Circular No. 2011 01.
- 7.1. Paragraph 5.a of Philippine Commission on Women (PCW) Memorandum Circular No. 2011 01 on Guidelines for the creation, strengthening, and institutionalization of the GAD Focal Point System (GFPS) provides that:

The GFPS shall be composed of the Agency Head and Executive Committee (Execom), and a Technical Working Group (TWG). The head of agency may designate an Undersecretary or its equivalent to head the GFPS Executive Committee. The existing executive committee or its equivalent policy making body may concurrently serve as the GFPS executive committee. In this case, the head of agency may designate an alternate Chair.

The Technical Working Group (TWG) may be chaired by a member of the Execom; or the head of the agency may designate as a Chair outside of the Execom. The TWG shall be composed of representatives from various divisions or offices from both operations and support units within the agency, such as but not limited to planning, finance, human resource, senior technical officer from each bureau/division/office and where feasible, the statistics and management information office and/or whichever is applicable in the organization. The Technical Working Group may designate a secretariat.

- 7.2. ULFC is still under transition from a private company to a government owned and controlled corporation (GOCC). However, as a GOCC, the Company is now covered by RA 9710 or the Magna Carta of Women.
- 7.3. ULFC relied with the UCPB, its Parent Bank, on the proper implementation of RA 9710 considering that all its employees are seconded from UCPB. In February 2022, the UCPB crafted the foundational policies and steered GAD launching during the International Women's Month in March 2022. Further, ULFC Management prepared a

draft GAD Manual which is still subject for review and approval of the Board on or before March 31, 2022. Once approved, a supplemental budget shall be allocated for GAD plans and programs.

- 7.4. Inquiry with Management disclosed that ULFC was not yet able to establish its GAD Focal Point System (GFPS) and has not yet established its long-term plan to ensure effective development and implementation of GAD Plans, Programs and Activities. Also, it has not yet established the required GAD Database which includes a conduct of gender analysis and sex disaggregated data of the Company.
- 7.5. The Management committed to comply with RA 9710. To date, several communications of UCPB to GAD-TWG Secretariat were made to seek assistance in the conduct of gender analysis but unfortunately, the invited resource persons were unavailable. Also, the Management was not able to establish its GAD plans and programs in 2021 due to the limited number of ULFC employees and because of the merger of UCPB and Land Bank of the Philippines (LBP).
- 7.6. The proper implementation of GAD in 2021 was affected by the limited number of USI employees and the merger of UCPB, its Parent Bank, with Land Bank of the Philippines.
- 7.7. The GFPS is in-charge of preparing the GAD Agenda, annual GAD Budget and Plan, GAD Accomplishment Report and the GAD Agenda Progress and End Term Reports, hence, the establishment of a functioning GFPS ensures that every GAD-related activity is moving.
- 7.8. Considering that the ULFC's GFPS was not yet created, there is no unit to function as a mechanism for catalyzing and accelerating gender mainstreaming in the Company towards the promotion of Gender Equality and Women's Empowerment.
- 7.9. We recommended and Management agreed to create its GAD Focal Point System to accelerate gender mainstreaming in the Company towards the promotion of Gender Equality and Women's Empowerment, in accordance with PCW Memorandum Circular No. 2011 01.
- 7.10. The Management prepared GAD database on gender analysis which includes gender distribution per rank, position and department.
- 7.11. Due to the recent merger of UCPB and LBP, the Management was not able to comply with the creation of programs related to GAD. As discussed with LANDBANK, the implementation of GAD PAPs of ULFC is effectively under LANDBANK as of this time since the functions of ULFC are currently not yet merged with LANDBANK Leasing.
- 7.12. LANDBANK's GAD Plan and Budget for 2022 effectively covers that of the ULFC albeit under a limited engagement like GAD Capacity Building Initiatives for ULFC Personnel.

# COVID – 19 Response Programs/Projects/Activities

**8.** In relation to the COVID – 19 pandemic, the ULFC Board of Directors approved the grant of welfare-related initiative budget for the Company's personnel. The board resolution includes the payment of hazard pay of selected associates who are holding critical position during the Enhanced Community Quarantine (ECQ) and Modified ECQ (MECQ) in 2021. The Company paid a total of P573,600 for hazard pay in accordance with Administrative Order No. 26 and DBM Budget Circular No. 2020 - 1.

### **Compliance with Tax Laws**

9. Information on taxes, duties and license fees paid or accrued during the taxable year 2021 were disclosed in Note 24 Supplementary Information Required by the Bureau of Internal Revenue to the Financial Statements. The taxes withheld from compensation, benefits and other sources amounting to P370,939 were remitted to the Bureau of Internal Revenue in accordance with the deadlines on payment/remittance of taxes prescribed under the National Internal Revenue Code.

### SSS, Philhealth and Pag-IBIG Premiums

- **10.** In 2021, the Company complied with Republic Act No. 8282 on the collection and remittance of contributions to SSS as follows:
  - a. Mandatory monthly contribution of covered employees and employer in accordance with Section 18; and
  - b. Remittance of employees' and employer's contributions and employees' compensation premium within the due date pursuant to Section 19.
- **11.** ULFC also complied with Section 18, Rule III, Title III, of the implementing Rules and Regulations of RA No. 7875, as amended, in the payment of national health insurance premium contributions to the PhilHealth. The Company also complied with Sections 2 and 3, Rule VII, of the Implementing Rules and Regulations of RA No. 9679 in the collection and remittance to the Pag-IBIG Fund.

# STATUS OF IMPLEMENTATION OF PRIOR YEARS' AUDIT RECOMMENDATIONS

Out of the 11 audit recommendations embodied in the previous years' Annual Audit Report, two were fully implemented, and nine were partially implemented of which six were reiterated in Part II of this Report. The other audit observations with the corresponding partially implemented audit recommendations are presented below:

Reference	Audit		Status of
Reference	Observations	Recommendations	Implementation
CY 2020 AAR Observation No. 1 Pages 65 to 67	The balance of Accounts Payable amounting to P56.408 million includes long outstanding payables to customers totaling P6.214 million which do not satisfy the recognition criteria for liability under the PFRS Conceptual Framework, hence, overstating the account balance by P6.214 million as at	a. Apply the long outstanding payables to customers amounting to P6.214 million to the proper accounts to faithfully represent the balance of Accounts Payable and other affected accounts in the financial statements as at December 31, 2021; and  b. Strictly comply with the ULFC Credit Bulletin on the specific	Partially Implemented  Management continues to clean up long outstanding accounts payable and as of May 31, 2022, out of the P6.214 million long outstanding balance, only P833,265.04 remained outstanding.  Partially Implemented  Management meticulously
CY 2020 AAR Observation No. 4 Pages 69 to 71	The ULFC's Head of Agency and other accountable officers were not bonded contrary to the provisions of Presidential Decree No. 1445 and	timelines for the reversal and disposition of long outstanding payables.  Apply for the Fidelity Bond of all ULFC accountable officers in accordance with Treasury Circular No. 02-2019 and PD 1445	reviews accounts payable reversal prior to its adjustments based on its policy.  Partially implemented  Accountable officers are already listed in the latest Board approved Delegated Approving & Signing Authority and Limits.
	Treasury Circular No. 02-2019, thus, the Company is exposed to possible risk of loss		ULFC already started the process in applying the required Fidelity Bonds with the Online Fidelity Bonding System with the Bureau of Treasury. Target date is June 2022